FEDERATION FEES



A Report in a Series on the Combined Federal Campaign

A MILLION DONORS CHOOSE

WORKPLACE GIVING ALLIANCE

January 2013

Workplace Giving Alliance 125 Washington Street, Suite 201 Salem, MA 01970

Federation Fees
Researched and written by the Workplace Giving Alliance* January 2013
* The Workplace Giving Alliance is a trade-name for Human & Civil Rights Organizations of America, Inc. The Alliance includes 12 federations that share administrative staff to provide services to almost 500 not-for-profit organizations in the Combined Federal Campaign and in state and municipal fundraising campaigns.
Copyright 2013 Human & Civil Rights Organizations of America, Inc. All Rights Reserved.
Workplace Giving Alliance 125 Washington Street, Suite 201
Salem, MA 01970 www.wg-alliance.org

Table of Contents

Executive Summary	4
CEO Letter	5
Our Sources	6
Our Central Finding	7
A CFC Overview	9
Federation Overview	13
Federation Fees	18
OPM's Proposed Changes to the System	30
Annandix: Federation Spanshots	21

Executive Summary

Federations have traditionally played a critical role in the administration of the Combined Federal Campaign. They screen applications, help to forward donations, and more.

At the national level, the vast majority of charities enter the CFC by applying through a federation. Yet, the costs of these federations and the fees that they charge are generally not understood.

The Workplace Giving Alliance has compiled information on the national federations that participated in the 2012 CFC. We have sought to answer a basic question: Can a charity, seeking to join a federation, find the information it will need to compare services and fees? For the most part, we believe the answer to be No.

If a charity tries to find information on what federations charge, they will generally find language that is confusing and, quite often, remarkably opaque. The government, moreover, merely requires that CFC federations include language regarding their fees in an annual report which, by its nature, will cover a period long finished. No market – including the CFC – can function in such a manner.

There are now indications that the government will drive federations toward a clearer statement of their fees. We welcome such a reform.

January 22, 2013

Dear Colleague:

The CFC will change, perhaps profoundly, in 2013.

For the last two years, the campaign has been in decline, with the amount pledged in 2010 and then 2011 dropping from an earlier high. Anecdotal reports from around the country suggest this decline continued in the fall 2012 CFC.

So from every corner of our CFC community, there is recognition that improvements are needed.

The government appears close to issuing draft regulations that will substantially change how the CFC operates. A recent glimpse into the government's current thinking was offered by the *Federal Times*, which published draft regulations that OPM has apparently sent to the Office of Management and Budget for clearance.

In releasing this report, we seek to support the government's efforts to improve the CFC by shedding light on a critical part of the CFC – federations. We have approached our task by asking a simple question:

Can charities figure out what it will cost them to enter the CFC as a member of one or another federation?

We think the answer is generally No.

Federations are central to the operation of the CFC. They screen applications, pass on donations, and more. People understand that.

Federations also charge for their services, and people understand that as well. But, if you want to know how much they charge, you are crossing a key boundary and entering territory that is murky at best.

We believe federations can be clear about their fees. At the Workplace Giving Alliance, we try to be so. But, we also believe the government can be more aggressive in requiring that federations disclose their fees so that charities can understand not merely the advantages of working with federations but also the costs.

As we have in our prior reports, we invite you to contribute to our work. Please, share your own experiences, express your own concerns, and offer your own ideas.

The CFC is undergoing important changes. For these changes to work, they must reflect the best possible understanding of how systems are working today. We hope this report will contribute to that understanding and help set the foundation for many years of continued success in the CFC.

Sincerely,

Marshall Strauss CEO, Workplace Giving Alliance

Our Sources

In preparing this report, we have relied primarily on information available from public sources including:

- Documents published by the U.S. Office of Personnel Management
- The Budget of the United States
- CFC federation websites and IRS Form 990s
- Pledge results obtained through our ongoing Million Donors Choose study.

As a family of federations, we have come to understand much about how the CFC operates, and we have drawn on that store of knowledge as well. To the extent possible, however, we have sought to rely on published information that any interested member of the CFC community can find.

In the event that we have incorrectly interpreted publicly available information, or failed to provide a complete picture, we apologize. We have sought to compile information that has not generally been seen in one place, and we regret any error or inaccuracy that we have inadvertently introduced.

Our Team

Marshall Strauss – project director Nancy Rexford – analyst Elaine Gerdine – editor Sisi Deng

Other Members of the Workplace Giving Alliance Staff

Charles Drapala Leah Hamilton Barbara Pugliese Lisa Rosenthal

Member Federations of the Workplace Giving Alliance

Aging and Disabilities Charities of America, Inc.

Animal Welfare Fund, Inc.

Arts Federation, Inc.

Child Aid International, Inc.

Child Aid USA, Inc.

Children and Youth Services, Inc.

Human & Civil Rights Organizations of America, Inc.

Jewish Aid Worldwide: America, Israel and Beyond, Inc.

Mental Health and Addiction Network, Inc.

Partners for a Better World, Inc.

Peace and Reconciliation Charities, Inc.

Village by Village, Inc. (DBA: Build a Better World)

Our Central Finding

Those of us who participate in the Combined Federal Campaign often forget that in important ways our program operates like a market. For the most part, we focus on communicating with charities and potential donors, seeking to link these two communities. We worry about charity eligibility, and whether donors will be as generous this year as they have been in the past.

And, yet, the signs abound that the CFC also is a market where entities compete with each other.

It is easy to see, of course, that charities compete with each other for the attention and support of donors. That is the central point of the CFC, after all.

But, there are other dimensions to the CFC market. At the local level, the CFC is administered by "PCFOs" (we will define that term later for the uninitiated). Tax exempt organizations compete to become PCFOs.

"Federations" (another term we will get back to) compete with each other as well. At the most basic level, each federation must ensure that it represents at least 15 organizations that are themselves eligible for the CFC. But federations compete with each other quite intensely long after they have secured the minimally required number of member charities because the financial success of each federation rests on the market share that the federation itself and its members achieve in the CFC's fall solicitation.

So we are a market. Or, at least, we are a federal program that has the hallmarks of a market.

Our tendency as a community to describe ourselves in other ways means, however, that we are not fully aware of how well, or how poorly, our market is functioning. Yes, we track how many donors pledge, and we track whether that giving is up or down year over year. But those of us who spend our days managing one or another aspect of the CFC need to ensure that all elements of the program are performing well. In effect, we need to ensure that the market is functioning.

In this report, we focus on federation fees. We do so in part because that is our portion of the CFC world. We do so in part because we see that the costs of CFC federations receive remarkably little attention.

There are limits to our study. We have not examined the operations and costs of local CFC federations. There are hundreds of these entities, and they play an important role in screening charities in every zone of the CFC and in transferring donated funds to the benefiting charities. Unfortunately, we have had neither the time nor staff to collect the information required to offer precise observations of this extensive community. We suspect, however, that their operations and costs parallel what we can see regarding their national cousins.

A successful market will have three dimensions:

- 1. There will be rules, generally set by the government.
- 2. There will be products or services offered to consumers by competing providers.
- 3. There will be prices that consumers can use to evaluate the value of the products or services they are ready to buy.

We have asked ourselves whether all three dimensions apply to the CFC. Clearly, there are rules which control how everyone must operate. Equally clearly, competing providers offer services to consumers.

What is missing, however, are prices.

In our part of the CFC, federations compete for charities – for members – but they do a remarkably poor job of telling those charities what they are going to charge. Indeed, we have come to wonder if federations work at obscuring this information, hoping that their consumers (the charities) will not pay attention to federation costs.

This shortcoming – this failure to consistently offer pricing information – is the central finding of this report.

Federations have been part of the CFC from its inception. Indeed, federations were operating decades before the U.S. government began to form this now historically successful program. But we believe that a successful CFC cannot allow federations to continue to operate without clear pricing.

Our goal in compiling and analyzing information about federation fees is to help all of us involved in running the CFC do a better job. We do not suggest we have all the answers. Indeed, we expect that our initial work will lead others to dig more deeply into various aspects of the campaign.

But, it is a start.

Section One: A CFC Overview

This report is about federations and what they charge, and we will get into all of that in the next chapter. Here, we offer introductory information about the structure of the campaign, showing where federations fit in the larger administrative scheme. We also offer a bit of information regarding CFC costs outside the federation sphere – since costs throughout the campaign are now being reviewed intensely.

If you know all this stuff, please feel free to skip this section. If you want more detail, we invite you to review our report, *A Million Donors Choose 2009-2011*, found at www.milliondonors.org.

How the CFC Works

For half a century, the U.S. government has sponsored the Combined Federal Campaign – the world's largest workplace fundraising drive.

Each fall, beginning in September, federal employees – civilian, military and postal – are invited to support eligible national and local charities. Employees receive a directory that lists every eligible national and international organization, plus the many local groups that have qualified in a particular community. The size of the directory will vary, reflecting the number of local groups, but commonly the "book" runs to more than 100 pages.

Employees also receive a pledge card. They are advised that they can pick one or more groups from the list of qualified organizations and pledge to each one. About four million employees are invited to participate, and about one million employees pledge over a quarter billion dollars each year.

In recent years, the list of eligible organizations has also been published on CFC websites. On these sites, employees are invited to search for charities of interest and, in many communities, to pledge online. While the use of Web-based tools is growing rapidly, most federal donors still use the printed directory and pledge card.

Federal donors will sometimes give a single gift, but normally employees authorize their federal payroll office to withhold a particular amount from each paycheck.

Administration: The National CFC Office

The CFC is administered nationwide and overseas under the supervision of the U.S. Office of Personnel Management (OPM). Within OPM, the small team which directs the program is officially called the Office of Combined Federal Campaign. We will simplify its name as the national CFC office.

The national CFC office is responsible for "assuring Federal employees that their designations will be honored and distributed to the charitable organization of their choice, and that all charitable organizations listed in the CFC have met strict eligibility requirements on an annual basis" (www.opm.gov/cfc/accountability/index.asp). Among other things, the office:

- Publishes guidance to clarify eligibility criteria and procedures for admissions, solicitation and finances
- Publishes the annual charity application form
- Reviews national charity applications made directly to its office
- Checks national charity applications submitted via federations
- Handles appeals on admissions at both the national and local level
- Reviews the national and local CFC charity lists to make sure all charities have current taxexempt status and that no charity appears twice
- Provides charity listing data, a preface, introduction, table of contents and indexes in standardized format for the annual charity catalog for the use of local campaigns
- Publishes statistical reports about the campaign nationwide
- Publishes a website providing extensive information about CFC operations, www.opm.gov/cfc
- Recommends revisions to both regulation and underlying law
- Enforces standards through its review of applications and through onsite audits of local campaign and federation financial and admissions records (audits actually performed by the Inspector General's Office)

This office is funded out of the U.S. Treasury. The *Congressional Budget Justification and Annual Performance Plan* for OPM for every year since 1999 is available online at www.opm.gov/budget/Index.asp. This document is a general overview of OPM's budget, not a detailed spreadsheet. Because the office space and equipment costs are lost in the larger budget, the only clearly distinguishable element is salary. The FY 2012 document notes that the CFC office has a staff equal to six full-time employees, and salaries and related payroll expenses are listed at \$858,000.

Since staff is the major cost in the national office, it is appropriate to ask whether the staff is unnecessarily large. The CFC-50 Commission addressed this question in its report (p. 28-29) (www.opm.gov/cfc/CFC50 Commission/index.asp) and found the contrary:

The taskforce reviewed the structure of the OPM Office of the CFC (OCFC) and noticed there was at least one position, Senior Compliance Officer, which has been vacant for some time. The Commission members recommend that OPM fill [this] position immediately and add a staff person to each of its major functions (compliance, operations and information management). These additional resources will increase program accountability, ensure proper redundancy and succession planning, and enable OPM to implement and manage the reforms outlined in this report.

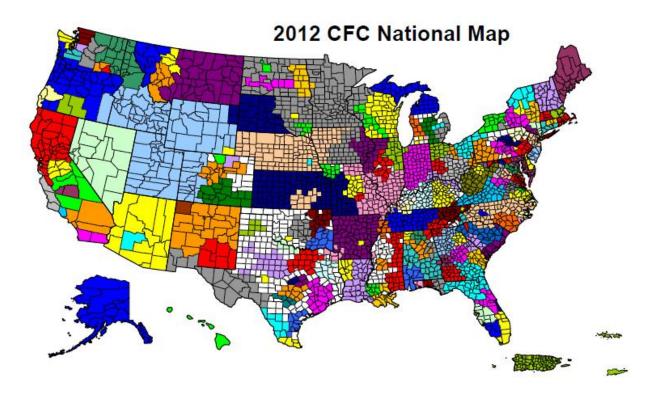
OPM apparently feels the staff is too small as well. The *Congressional Budget Justification: Performance Budget, Fiscal Year 2012* states on page 94:

CFC's total staff level is 6.0 FTE. The staff reviews all applications of new applicants wishing to participate as a national or international charity or as part of a federation and reviews a sample of the more than 2,800 national or international charities who reapply each year. As the number of charities applying for and participating in the CFC has grown, the staffing level of the CFC has remained unchanged. The small staff can only review a smaller and smaller sample each year, thus increasing the risk that a charity that does not meet OPM and CFC eligibility and public accountability standards is admitted.

Administration: The PCFOs

Government regulation assigns the day-to-day responsibility of running the CFC to community-based organizations called PCFOs – Principal Combined Fund Organizations. Over the years, the CFC has been consolidating PCFOs, but there are still almost 200 such administrative zones.

Here is OPM's map for the 2012 CFC. As you can see, some PCFOs manage extensive portions of the country involving more than one state. Others manage more densely populated areas that cover a part of only one state. There is also a PCFO assigned to run the CFC overseas, reaching the many employees who are working in other countries.



There is enormous variation in the population served in these zones. At one extreme is Beadle County, South Dakota, which lists only 347 federal workers solicited. At the other is the National Capital Area, which lists 385,000. Both are geographically small in contrast to the Intermountain CFC, which covers parts of five large states (Utah and much of the eastern Rockies).

PCFOs screen the applications of local charities that wish to participate in their CFC zone. They also organize federal volunteers who represent the Campaign in the local offices of government agencies, mount kick-off events to promote the Campaign, print CFC directories for distribution to federal employees in their zones, distribute and collect pledge cards, tabulate pledge results, and help to transfer donated funds from employee paychecks to the benefiting organizations.

Each PCFO is itself a 501(c)(3) tax exempt organization. The PCFO must be audited annually and be governed by a board of directors.

Local federal volunteers oversee the PCFO in each zone of the CFC. These volunteers are organized as a committee – the formal name is the Local Federal Coordinating Committee, or "LFCC." The LFCC chooses the organization that will serve as PCFO, signs an agreement that authorizes the PCFO to operate within the CFC, approves an annual PCFO budget, and determines which local charity applicants meet CFC eligibility criteria. More information about LFCC responsibilities can be found on the OPM website at http://www.opm.gov/cfc/campaigns/LFCC-RecommendedStructureAndGovernanceFunctions.asp

PCFOs are a major cost center of the CFC, their combined budgets amounting to about 10% of monies pledged. These costs, unlike the cost of the national CFC office, *do* come out of donations.

The national CFC office collects basic data about local campaign costs and publishes it as part of its annual 1417 reports. These reports have historically provided three cost-related numbers for each zone: the gross pledges, the total budget, and the budget as a percentage of the pledges. In 2011, OPM revised its reports slightly to include budget and actual figures for the most recently completed CFC (2010). This shows that the actual costs for all zones combined came in at 89% of the projected budget. However, actual donations also came in lower than the pledges (92% fulfillment). This meant that in 2010, costs as a percentage of gross pledges were only 10.0% rather than the 10.4% based on budgeted numbers. Presumably other years would often show a similar difference since budgets typically allow a little cushion for the unexpected.

Just as there is great variety in size and population among zones, there is great variety in costs when measured as a percentage of pledges, ranging from only 3% to a high of 50%. The median falls at 12.7% (half the PCFOs have costs lower than this, half have higher).

In an attempt to reduce local costs, the national CFC office has encouraged small zones to merge into larger adjacent ones, but there is at least some question as to how effective this has been. In 2003, there were 325 zones. This dropped to 197 for the 2011 CFC. In the same period, costs rose from \$23 million to over \$29 million, and participation continued to drop. Of course, without the consolidations, costs might have risen still further.

Staff from the national CFC office presented statistics about the performance of the Combined Federal Campaign and the associated costs at the March 2012 annual CFC conference. This provides a good overview of PCFO costs, analyzing the efficiency of the CFC in terms of cost per donor, cost per charity, etc. This PowerPoint presentation is available at

http://www.cfctoday.org/ root/index.php?content id=5249.

CFC regulations require that PCFOs provide their budgets upon request, but regulations do not specify the level of detail required in the disclosure. On the local CFC websites we checked, we did not find such information.

PCFOs advance the cost of operating the CFC in their zones, later recovering these costs by deducting them from donated funds. In practice, PCFOs are effectively lending the CFC the money to operate for much of a year – until money begins to arrive from employee paychecks.

Now, finally, we turn to federations.

Section Two: Federation Overview

Imagine a market for flat-screen televisions in which there are many retailers, such as Amazon, Best Buy, Target and Walmart, along with local, non-chain stores. There also are high-end stores like The Sharper Image that offer the TVs as part of home theater packages, with installation and a service plan thrown in. Now, imagine that each retailer provides different information about the TVs they sell – sometimes giving a great deal of data on each product's specifications, sometimes much less. Imagine, finally, that each retailer prices its products in a different currency, using descriptive terms that do not allow for the easy conversion to any other currency.

Welcome to the world of CFC federations.

Some Background

Organizations wishing to be listed in the Charity Directory may apply directly to the CFC or through a government approved "federation."

To apply directly to the program, a national or international organization sends its application materials to the Office of Personnel Management in Washington DC. A local organization sends its material directly to the PCFO administering the zone the charity wishes to enter.

Alternatively, organizations may apply through a federation, of which there are many at both the national/international level and local level. Federations are 501(c)(3) tax exempt organizations, governed by boards of directors. They must be audited annually and satisfy most of the same eligibility criteria met by individual applicants to the CFC. To qualify as a federation, an otherwise eligible organization must represent a minimum of 15 qualified CFC charities.

Below are the national and international federations that participated in the 2012 CFC. They are listed as they were in the CFC Charity Directory – in other words, reflecting any use of a secondary trade name (DBA). Some names have been shortened to save space.

- 1. Aging and Disabilities Charities
- 2. Aid for Africa
- 3. AIDS Global Action
- 4. American Red Cross
- 5. America's Charities
- 6. Animal Charities of America
- 7. Arts Federation
- 8. Build a Better World
- 9. CancerCURE of America
- 10. Charities Under 1% Overhead
- 11. Charities Under 5% Overhead
- 12. Child Aid USA
- 13. ChildAid International
- 14. Children First-America's Charities

- 15. Children's Charities of America
- Children's Medical & Research Charities of America
- 17. Christian Charities USA
- 18. Christian Service Charities
- 19. Community Health Charities
- Conservation & Preservation Charities of America
- 21. Do Unto Others
- 22. EarthShare
- 23. Educate America!
- 24. Global Impact
- 25. Health & Medical Research Charities of America

- 26. Health First America's Charities
- 27. Hispanic & Latino Charities
- 28. Human & Civil Rights Organizations
- 29. Human Care Charities of America
- 30. Human Service Charities
- 31. Jewish Aid Worldwide
- 32. Jewish Charities of America
- 33. Medical Research Charities
- 34. Mental Health and Addiction Network

- 35. Military Family and Veterans Service Organizations of America
- 36. Military Support Groups
- 37. National Black United Fund
- 38. Peace and Reconciliation Charities
- 39. Sports Charities USA
- 40. USO (United Service Organizations)
- 41. Wild Animals Worldwide
- 42. Women, Children & Family Service

Federations review charity applications to the CFC using the same criteria applied by OPM (national and international groups) or the PCFO (local groups). Federations may apply additional criteria.

Organizations that apply through a federation are listed with that federation in the CFC Charity Directory. Organizations that apply directly to the program (sending their application directly to OPM or a PCFO) are listed with similar organizations in an "Independent" section.

An organization that participates in the CFC through a federation will receive reports from its federation on how well it, the organization, did in the annual employee pledging. That organization's CFC donations will also flow through its federation.

An organization that participates as an Independent group will receive pledge reports and donations directly from PCFOs.

Organizations do not have to affiliate with a federation to enter the CFC, but most do – for three key reasons:

- **1. Admissions support**. Federations assist groups in preparing their applications. While eligibility requirements are public, preparing a successful application may not be intuitive. Federations can help applicants understand what is required and offer advice on how to resolve any weaknesses in the submitted material.
- **2. Increased visibility**. Many federations especially national/international federations are organized around a specific theme. Thematic federations make it easier for donors to find and support groups they are interested in. As noted, the CFC directory is quite lengthy, running to about 100 pages. Federations are usually listed at the front of these directories in the table of contents, so donors seeking to support a specific kind of work can easily find a focused list of relevant organizations.
- **3. Fiscal services**. Federations substantially reduce the administrative burden of processing donations, especially for national/international organizations. In the CFC, the PCFOs report pledge results for each participating charity to that charity's federation or, if there is no federation, directly to the individual charity. Since there are almost 200 administrative zones in the CFC, national and independent charities can find themselves overwhelmed by many reports and subsequent payments. Federations provide a unified point of contact, simplifying the flow of paper.

Federations are free to offer services beyond the processing of CFC applications, reporting of CFC pledge results, and the transfer of CFC donations. Some offer marketing support. Some facilitate participation in state, municipal and/or private sector workplace giving campaigns.

Federation Families

Functioning as a CFC federation involves a great deal of paper-pushing and number-crunching, and most federations pool their resources for administrative support. These collaborating federations function somewhat like a "family," coordinating their operations and sharing at least some staff. Beyond the administrative efficiency that flows from the operation of these federation families, it appears that the federations involved in any particular family take similar approaches to their fees and offered services.

In these families, one federation typically acts as the lead and provides services for the others. Our own family of federations, the Workplace Giving Alliance, works on this model. The largest family of federations, however, contracts with a for-profit association management firm. No matter who fulfills the staff functions, OPM requires that a federation's board retain decision-making authority.

The major federation families are listed below in alphabetical order. When one of the collaborating federations acts as service provider, we use that federation's name as the family name – unless the family has developed an alternative name by which it is commonly known.

In describing these federations as families, we note that we do not have access to any agreements that may link them. Our observations are based on publicly available documents and widely held information. We certainly apologize to any federation if we miss a connection or imply one that does not in fact exist.

America's Charities

- America's Charities
- Children First America's Charities
- Health First America's Charities

This family also includes a local federation called Community First – America's Charities of Greater Washington DC.

Maguire/Maguire, Inc.

- Animal Charities of America
- CancerCURE of America
- Charities under 1% Overhead
- Charities Under 5% Overhead
- Children's Charities of America
- Children's Medical & Research Charities of America
- Christian Charities USA
- Conservation & Preservation Charities of America

- Do Unto Others
- Educate America!
- Health & Medical Research Charities of America
- Hispanic & Latino Charities of the US and the Americas
- Human Care Charities (DBA for Independent Charities of America)
- Jewish Charities of America
- Military Family & Veterans Service Organizations of America
- Military Support Groups of America
- Sports Charities USA
- Wild Animals Worldwide
- · Women, Children, and Family Service Charities of America

Services for this family are provided by Maguire/Maguire, Inc., a for-profit association management firm. This family also includes federations active in the local CFC and other campaigns.

Neighbor to Nation

- Christian Service Charities
- Human Service Charities of America

The lead federation within this family is Christian Service Charities, but the family is commonly known as Neighbor to Nation, after a third member federation that arranges access to state and municipal workplace campaigns.

Workplace Giving Alliance

- Aging and Disabilities Charities of America
- Arts Federation
- Build a Better World (DBA for Village by Village)
- Child Aid International
- Child Aid USA
- Human & Civil Rights Organizations of America
- Jewish Aid Worldwide
- Mental Health and Addiction Network
- Peace and Reconciliation Charities

"Workplace Giving Alliance" is a DBA for Human & Civil Rights Organizations of America (HCROA), the CFC federation that provides services to this family. The WGA family also includes a federation active in state campaigns and two federations active in the local CFC. Another federation, **Medical Research Charities**, also receives services from HCROA though it is not considered to be a member of the Workplace Giving Alliance.

Community Health Charities and **Earthshare** also have families, but of a different type, in that these organizations have local chapters. We assume there is some sharing of administrative services, but we have little information on how they operate and we will not discuss those families in this report.

Choosing a Federation

As noted, charities may apply to the CFC on their own or through a federation. In shopping for a federation, charities may wish to evaluate choices the way a consumer would evaluate any purchase:

What will it cost me to buy the services I desire?

It turns out that federations often make it quite hard to find that answer.

Like PCFOs, CFC federations incur costs as they perform their role in the CFC. And like PCFOs, they are allowed to recover those costs as donated funds pass through their books – a federation "privilege" which OPM may withdraw in new regulations to be published this year. The amount that federations recover from each charity is typically based at least in part on how much the charity has earned in pledges. But the variations in the services federations provide, in their accounting approaches, and even in the way they define basic concepts and vocabulary are significant enough that the possible ways to calculate and describe fees proliferate and become very difficult to understand.

For this report, we have compiled information on federations, provided by the federations themselves. The language a federation uses to describe its fee is our focal point, with other information providing context. The information is presented in detail in the appendix to this report. We are, of course, not privy to what federations say privately to their members or to charities seeking membership, so what we have gathered, analyzed and presented is to be found on publicly available sources.

Our intent is to help the reader see the world of federation fees as charities often experience it. As with someone seeking to buy a TV, not-for-profit organizations will, we assume, also seek to understand what they are about to buy and how much they will be asked to pay. The task can be daunting.

FEDERATION FEES

Looking for the price tag

What is the first thing a charity will look for when it is considering whether or not to join a federation?

The odds are high that it is the price tag. But in contrast to Best Buy where big labels hang under every TV screen, price tags in the federation market place are not so easy to find.

We went searching for pricing information, using as our primary source the websites of the national federations. To some degree, this section of our report summarizes our "voyage of discovery." Our point in handling the information this way is to convey what a charity night experience if it went shopping for a federation. Charities and federations will exchange information in other ways, of course. Most simply, charity and federation staff will talk with each other. Our point is to show the challenge facing charities as they begin their exploration by visiting federation websites.

It turns out that the most likely place a charity will find information about fees is in a federation's annual report. That location has nothing to do with the shopper's convenience. It probably never occurs to most charity staff to look there. It is the norm simply because OPM requires that a description of fees be included in that document.

We searched for these reports on the websites of 40 national and international federations. We omitted the American Red Cross and USO because they do not have members in the same sense as the others. Here is the list, reflecting federation families:

- America's Charities family (3 federations)
- Maguire/Maguire family (19 federations)
- Neighbor to Nation family (2 federations)
- Workplace Giving Family (9 federations)
- Aid for Africa
- Aids Global Action
- Community Health Charities
- EarthShare
- Global Impact
- Medical Research Charities
- National Black Federation of Charities

In most federation websites, annual reports and financial documents are reached through the "About Us" page (or its equivalent), often going to a second-level page called "financial information" or something similar. America's Charities placed its annual report within a web section called "Accountability," which caused one of our staffers to miss the link.

The spreadsheet below shows where we found fee information in mid-December 2012. In two cases, Aid for Africa, and Mental Health & Addiction Network, the information was found in more than one place, as noted.

Federation or Family	1st Level	2nd Level	What is there
Aid for Africa (1)	About Us	Financial Information	990, audit
Aid for Africa (2)	Member Services	Financial Information	990, audit, fee language
Aid for Africa (3)	Member Services	Member FAQ	#9 of 9: out of date fee language
Aids Global Impact	FAQ		#10 of 10: prospective fee language; no Annual Report, 990 or audit
America's Charities	About Us	Accountability	990s, audits, older annual reports
Children First – America's Charities	No separate website – see America's Charities pages		
Health First – America's Charities	No separate website – see America's Charities pages		
Comm. Health Charities	About Us	Financial Information	Annual Report, Audit & 990 for 3 years
Earth Share	About Us	Financials & Reports	Annual Reports for 2009, 2010, Audit for 2011
Global Impact	Learn	Financials & Annual Report	Annual Reports & 990s going back 10 years, plus audit for 2012
Maguire family (19 federations)	Who We Are, or Our Mission, or About Us, or About		2010-11 Annual Report and 990
Medical Research Charities	About Us		Annual Report & 990 for last 2 years
Mental Health & Addiction Network (1)	About Us	Financial Transparency	2011 Annual Report
Mental Health & Addiction Network (2)	Workplace Giving	Workplace Giving FAQ	#10 of 10: Fee description
National Black United Fund	No description of fees or financial information on website		
Neighbor to Nation (2 federations)	About Us		Annual Reports and 990s for several years
Workplace Giving Alliance (7 federations)	About Us	Financials	Annual Report & 990 for last 2 years
Workplace Giving Alliance (7 federations)	Apply	CFC Application	Download includes fee statement

We found no financial information or description of fees on the website of National Black United Fund. We found no annual report for Aid for Africa or Aids Global Action, but these federations did offer fee information in other contexts. If a charity is willing to dig deeper, fee information may sometimes be included in the CFC application forms, though these are often available only in a section of the website restricted to current members.

We did not review every page of every website, so it is possible that we missed the fee information presented by one or another federation. But, we are certain that we approached our task with a level of diligence far greater than any charity would bring. Charities, we are sure, would give up the search.

Once you've found the price tag, is it in a language you can understand?

Assuming our hypothetical charity has managed to find the description of the fees, the question remains how much it can understand.

Consider the statement published by EarthShare, which seems to suggest at first that there are no fees but later that there are:

All of EarthShare's member charities receive 100% of all contributions designated to them by donors. Shares of funds donated directly to EarthShare as well as the costs of EarthShare's services are shared among the charity members in differing proportions based on each member's designated donations from all workplace campaigns and its leadership role or other contributions to the functioning of EarthShare.

For the fiscal year ended June 30, 2010, EarthShare raised \$10,440,503 in total contributions from public and private sector employees, corporate gifts and matches, and on-line donations; and had administrative, fundraising and general expenses of \$716,480 (6.9%) that were charged to the member charities for EarthShare's services.

Or consider the statement published by Global Impact as a footnote in a small typeface following the list of their board members.

Statement of Dues and Fees. The Board of Directors, which includes funded charity representatives, approves a maximum expense budget. Actual expenses may not exceed this ceiling and are funded by cost recovery from donations and revenue from other sources. Costs are not recovered on a percentage basis. Unless a funded charity elects to participate in optional state registration and/or cooperative advertising programs, no service fees are charged. Global Impact does not charge dues.

Or this one, from Community Health Charities, in which the information about fees is embedded in a longer set of observations about the Combined Federal Campaign:

Combined Federal Campaign

The Combined Federal Campaign (CFC) celebrated its 50 year anniversary. For nearly 50 years, Community Health Charities of America has had the honor of representing the nation's most recognized health charities in the Combined Federal Campaign – the largest workplace giving campaign in the world. Since the CFC began, more than \$1 billion has been raised for the health charities the Community Health Charities membership.

Nearly \$35 million was pledged to Community Health Charities of America, its member health charities, and its state-level affiliates in the fall 2010 CFC. Donors pledged nearly \$26 million to the 63 organizations that make up the national membership of Community Health Charities of America, and more than \$9 million to Community Health Charities affiliates in partnership with their local member health charities.

Across the country, several hundred campaigns are conducted as part of the CFC through community-based federal employee committees called a Local Federal Coordinating Committee (LFCC). Each LFCC is responsible for the oversight of the local CFC. As such, the administrative fees associated with running a campaign vary by geographic area and size of the unique campaigns.

Operations of Community Health Charities of America are funded by corporate gifts and its member charities. Any one donor or campaign is not assessed a fee by Community Health Charities of America. Services provide to member charities include; assistance with preparation of applications, local and national representation, marketing, promotion and advertising, and processing and distribution of contributions from national and local and private and public sectors workplace giving campaigns. Most activity associated with administering the CFC 2010 by Community Health Charities of America and its affiliates has been completed as of June 30, 2011. The administrative costs by Community Health Charities of America and its affiliates, by its own policy, never exceeded 16% for the 2009 CFC.

All charities that participate in the CFC are reviewed annually for evidence that they are providing services on a local, state, national, or international level (depending on the type of application), as well as public and financial accountability. The Office of Personnel Management (OPM) calculates and publishes participating charities' ratio of revenue that is applied to administrative and fundraising expenses (AFR) in all campaign materials, and advises donors that an AFR in excess of 35% is considered high by many in the philanthropic community. For all campaigns, including public and private sector, in FY010, the headquarters office of the Community Health Charities reports an AFR of 2.1%, as typically computed by OPM.

Many federations make a good-faith effort to explain how fees are calculated, but even with the best of them, it can be difficult to compare one price-tag with another.

The way federations explain fees in their annual reports reflects to some degree OPM's regulatory requirement, which requires "an accurate description of the federation's membership dues and/or service charges received by the federation from the charitable organizations participating as members. The information must clearly present the amounts raised, the sources of contributions, the cost of fundraising, and how costs are recovered from donations.

The first thing to recognize is that OPM is requiring a report of what was done in a past fiscal year, not a forward-looking projection of what a charity can expect to pay for services in the next campaign for

which it might be interested in applying. The reports we found in December 2012 were generally for a 2011 calendar year or a 2010-11 fiscal year and were reporting on the 2010 CFC. A charity investigating federations with the thought of applying to the CFC for the current 2013 cycle would be examining information three years out of date.

The OPM regulation requires two kinds of information:

- 1. Dollar amount descriptions of the "amounts raised" and the "cost of fundraising" along with the "sources of contributions"
- 2. A narrative description of method "how costs are recovered from donations"

Some federations, including those in the Workplace Giving Alliance and the Maguire family of federations, provide specific dollar figures in their fee statements to meet the first requirement. For many federations, however, the only place to find dollar figures is in the partial financial statements included in the annual report. Unfortunately, the way financial statements are prepared varies significantly from federation to federation, so these documents are unlikely to help the charity trying to understand what costs it will incur as a federation member.

OPM has established no standard format for the narrative description of method ("how costs are recovered from donations"), nor is there any standardized terminology. But, the very fact that the regulations are assuming that costs are in fact "recovered from" (i.e., deducted from) donations suggests a normal practice. The regulation's mention of "membership dues" and "service charges" may explain why several federations include disclaimers about not charging dues or fees.

It is not possible in this report to analyze every federation fee statement and explain exactly what is *really* being charged. In fact, that is the main point we are trying to make.

We will, however, discuss five sample statements from the following federations to suggest why any clear understanding is so hard to come by:

- 1. America's Charities
- 2. Christian Service Charities
- 3. EarthShare
- 4. Human & Civil Rights Organization of America (HCROA)
- 5. Wild Animals Worldwide

As noted in the prior section of this report, many federations are grouped into families that share the same staff and many of the same practices. We find that the shared practice extends to the language describing fees. Among the 19 Maguire CFC federations we studied, all but one used the same language in their fee statements, varied only by a paragraph that provided federation-specific detail. The same pattern holds true for the nine Workplace Giving Alliance federations, for the two CFC federations in Neighbor to Nation, and for America's Charities with its two off-shoots. Therefore, while our discussion focuses on language used by Wild Animals Worldwide, most of that will apply to the other 18 Maguire

federations, and most of the language used by HCROA will apply to the other 8 Workplace Giving Alliance federations.

Of the six independent federations, we focus on EarthShare, and touch briefly on Aid for Africa and Aids Global Action. We omit Global Impact and Community Health Charities because their fee statements do not provide enough information to form any basis for discussion. We omit the National Black Federation of Charities because, as noted, we could not find information about its fee structure on their site.

The five sample statements appear below. The discussion follows these statements.

America's Charities (same statement applies to other AC federations)

MEMBER CHARITY FEES

America's Charities member organizations are not charged for "cost sharing" of federation expenses, however the members pay fees that are determined by their pledge levels in both Combined Federal Campaign and Private Sector Campaigns for a given year.

The fee is a sliding scale, which was designed to lower the fee percentage due as the charities pledge totals increase. It is as follows:

- 17.5% of pledges up to \$700,000 (with a minimum fee of \$9,000)
- 13% of pledges from \$700,001 to \$1.5 million
- 10% of pledges over \$1.5 million

Fees are paid in one of two ways. 1) Collected from the charity's monthly distribution over a 10 month period. 2) Paid directly by the charity on a monthly basis.

The amount raised in 2011 in gross pledges are as follows:

CFC = \$6,513,462 Private Sector = \$1,668,653

Christian Service Charities (Neighbor to Nation lead federation)

FEE STRUCTURE

There is no application fee or up-front cost to members before campaign receipts are collected. CSC's cost recover practices are designed so that expenses based on a budget approved by the board are shared proportionally by all member organizations. The member organization's contribution towards cost recovery ('Membership fees') is calculated based on the member organization's gross pledges, subject to minimum and maximum fee limits. For the most recent campaign year for which payments have been completed, average Membership fees (excluding member charities subject to the minimum and maximum limits) was 7.64%. Federation fees are inclusive, with no other fee or charges from the federation or from other entities.

EarthShare (Stand-alone federation with chapters)

STATEMENT OF REVENUE AND EXPENSES

EarthShare's primary method of fundraising is through workplace giving campaigns with governments, corporations, and other institutions. EarthShare functions as the representative of its member charities in these campaigns.

All of EarthShare's member charities receive 100% of all contributions designated to them by donors. Shares of funds donated directly to EarthShare as well as the costs of EarthShare's services are shared among the charity members in differing proportions based on each member's designated donations from all workplace campaigns and its leadership role or other contributions to the functioning of EarthShare.

For the fiscal year ended June 30, 2010, EarthShare raised \$10,440,503 in total contributions from public and private sector employees, corporate gifts and matches, and on-line donations; and had administrative, fundraising and general expenses of \$716,480 (6.9%) that were charged to the member charities for EarthShare's services.

The Board of Directors of EarthShare, which includes representatives from the member charities and workplace campaign sponsors, approves the budget and all expenditures.

EarthShare is audited annually. Its Annual Report, Conflict of Interest Policy, Guidestar financial profile, and IRS Form 990 are available at http://www.earthshare.org/about-earthshare.html.

EarthShare meets all of the financial and accountability standards of the Better Business Bureau's Wise Giving Alliance.

Human & Civil Rights Organizations of America (WGA lead federation)

OUR REVENUE AND MEMBER FEES

We received revenue from donations made directly to HCROA, from service fees charged to our member charities, and from fees paid by federations receiving administrative services.

As reported on our Form 990, total revenue in FY 12 was \$1,528,080. Of this amount, \$600,382 represented fees charged to our members and other federations, with the bulk of these fees being paid by these other federations. We distributed \$929,098 to our member charities, reflecting funds received on their behalf from the CFC.

We state our fees in advance. Charities applying to the CFC in affiliation with our federation are asked to sign a form which acknowledges our fee policy. For the 2012 CFC, the federation's fee policy was stated as follows:

HCROA asks members to contribute to the cost of screening applications, reporting pledges, distributing funds, and other CFC related activity. The fee to be paid by any organization reflects that organization's net receipts in the CFC.

For the 2012 CFC, HCROA will charge 4.5 percent of a member's net receipts, with a minimum fee of \$350. HCROA will never assess more than one third of an organization's net receipts even if this does not meet the \$350 minimum. The fee will be capped at \$5,000.

Wild Animals Worldwide (Maguire federation)

MEMBER CHARITY FEES

For the fiscal year 2010/2011, federation revenue exceeded expenses and thus no member fees were charged.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Discussion of sample fees

We are now going to dive more deeply into the ways that federations report their fees on their websites. We spent many hours gathering and analyzing information – far more time than any charity would expend, we are sure.

We share our analysis in some detail below to show the complexity of the task facing a charity even if it does wish to scour websites and compare price related information, If this seems far more complex to you than it should, we agree. We believe that federations should simply state what they are going to charge. That said, we offer our analysis.

The simplest way of "recovering costs from donations," to use OPM's regulatory language, is to charge each member charity a fee equal to some percentage of that charity's take from the campaign. This method is referred to in all the examples above. But in every one of these five examples it means something slightly different.

In the pages that follow we will talk about the ways in which this percentage fee can mean different things by focusing on the following:

- 1. The denominator of the underlying ratio
- 2. Adjustments to the percentage fee
- 3. The numerator of the underlying ratio
- 4. Timing: which campaign is a percentage fee actually describing?

The denominator of the underlying ratio

When we talk about percentage fees, we are really talking about a ratio between the amount charged to the member charities (the numerator) and the money raised (the denominator) on behalf of those charities. To understand the ratio, you need to understand what the federation is using as a denominator.

The majority of federations seem to use gross pledges as the denominator, but others use receipts. The result, obviously, is confusion. Consider the following simple example:

Suppose a federation has \$5 million in gross pledges and knows that it will need to charge \$500,000 in fees. \$500,000 divided by \$5 million would be expressed as a 10% fee on each member charity's gross pledges.

But after local campaign costs and shrinkage are absorbed at the local level, only about \$4.2 million of the original \$5 million pledged would ever reach the federation. The federation will in fact deduct its \$500K in expenses not from the promised \$5 million but from the \$4.2 million it actually receives. \$500,000 divided by \$4.2 million results in an effective fee of 11.9% on receipts.

Two denominators, two results.

Receipts are always smaller than gross pledges, of course, so any particular dollar fee will always represent a larger percentage of receipts than it would of gross pledges. Within the industry, everyone understands this distinction, but our hypothetical charity customer may not pick up on it and may make choices based on comparisons between apples and oranges.

The problem arises in part because there is no standard terminology used to distinguish gross pledges from receipts, either estimated or actual. The investigator will come across a variety of phrases which we believe are all meant to indicate that gross pledges are being used as the denominator in the calculation. We include references from federations beyond the above five:

America's Charities "pledge levels"Neighbor to Nation group: "gross pledges"

EarthShare: "designated donations"
Maguire group: "donor-designated gifts"

There is similar variety in the language used when receipts are used as the denominator:

• Aid for Africa "money it [the federation] receives that has been designated to members"

Medical Research Charities "net pledges"

• Mental Health & Addiction "designated pledges received"

Most WGA federations "net receipts"

In the following cases, it is not clear from the language whether pledges or receipts are meant:

Aids Global Action "funds they [the member charities) raise"

Global Impact "donations"

America's Charities presents a more complicated case: They state that their fees are based on "pledge levels in both Combined Federal Campaign and Private Sector Campaigns for a given year." In effect, their *denominator* includes CFC and non-CFC funds.

The same appears to be true of EarthShare, which states that cost-sharing is based (at least in part) "on each member's designated donations from all workplace campaigns."

Adjustments to straight percentages

The other half of the ratio is, of course, the *numerator*. Before tackling that topic directly, we add a brief excursion into the world of minimums and maximums since these very much affect the final fee.

Most federations do not use a straight percentage to calculate their fees. In a pure percentage model, charities can end up paying wildly different prices for the same service. Suppose a federation's fee is a straight 3%. If a member charity earns \$500,000, it will pay \$15,000 in fees while a charity that earns \$5,000 pays only \$150 for the same service.

This strikes many people in the industry as unfair, so federations often try to even out these inequities by charging minimum and/or maximum fees. With a minimum fee defined in dollars, even the least successful charities pay something reasonable toward the costs incurred by the federation on their behalf. What is considered a "reasonable" minimum varies widely, as is apparent from the examples below. At the other end of the scale, federations may cap fees so that the dollar amounts paid by the most successful charities are kept within some kind of dollar bound. In our group of five examples, each one applies some sort of minimum or maximum adjustment when it assesses fees.

- America's Charities has a minimum fee of \$9,000 and no stated maximum.¹
- Christian Service Charities refers to both a minimum and a maximum but it does not disclose the levels.

¹ America's Charities, as far as we are aware, is the only federation that has tiered fees on top of a minimum fee. The minimum fee evens out the inequities at the bottom of the scale so that lesser-performing charities pay fees in some reasonable proportion to those that perform better. America's Charities' tiered fees moderate the fees at the upper end without actually imposing a maximum fee. It is not entirely clear from the federation's fee statement whether the upper tier percentage is applied to the entire pledge once the total pledge surpasses \$700,000, or only to the portion that exceeds that amount.

- EarthShare apparently adjusts its percentage fees based in part on the member charity's "leadership role or other contributions to the functioning of EarthShare."
- Human & Civil Rights has a minimum fee of \$350 and a maximum of \$5,000 (this is standard for most WGA federations)
- Wild Animals Worldwide has a maximum fee of \$12,500 (this is standard for most Maguire federations) and no stated minimum.

It is in the mathematical nature of minimum and maximum fees that charities in the upper, middle and lower ranks will pay different percentage fees. Those in the middle pay the published percentage as their share, but when a charity's pledges² are so low that the percentage fee would generate less in dollars than the minimum required by the federation, then the minimum fee kicks in. For that group, the lower the pledges fall, the larger the *percentage* share that is eaten up by the flat dollar minimum. Therefore, if a member of America's Charities garnered less than \$9,000 in pledges, it would pay a fee of 100%. Likewise, charities in the upper rank that have reached the maximum fee will pay a lower percentage the more they receive in pledges. That is why the 7.64% fee reported by Christian Service Charities does not apply to all their member charities, only to those in the middle range of pledges, i.e., those charities that, as CSC clearly states, are not "subject to the minimum and maximum limits."

The numerator of the underlying ratio

It is easy to understand the fee ratio when it is describing a single charity. It is that charity's fee divided by that charity's "take" (however defined). But if not all charities in a federation are actually paying the same percentage fee, then exactly what does the numerator in our fee ratio mean?

In most cases the percentage disclosed in the fee statement is the amount charged to the charities that are not subject to the minimum and maximum – that group of charities where the percentage really is standard and meaningful. While the reader might expect that this would be the majority of charities, we suspect that in many federations, a large proportion of the members are paying the minimum fee. Nevertheless, a narrative explanation that there are minimum and maximum fees will be enough for the shopping charity to understand the concept as long as the dollar levels are disclosed. But when factors beyond minimums and maximums are in play, the federation has to handle the explanation in another way, and this is what is happening with EarthShare.

When EarthShare mentions a percentage, it is not a percentage of a charity member's share at all, but the ratio of overall expenses to overall receipts from many sources. The 6.9% mentioned may or may not give any indication of the fee paid by any particular charity member.

Timing: which campaign is a percentage fee actually describing?

We touch now on one final wrinkle that will make the charity's effort to understand federation fees all the more challenging. It is the issue of *timing*. Is the charity looking at a description of fee that reflects the *future* or the *past*?

² Pledges here means "gross pledges" or "net receipts" or whatever numerator the federation happens to be using. We use the word "pledges" by itself to simplify the language.

Some federations describe their fees in the context of a campaign that has not yet begun. Others look backward, and describe what they charged for a campaign that is finished. In other words, for some federations, the percentage is operating as a price tag. In others it is a historical document.

For Workplace Giving Alliance federations, the percentage is a price tag. WGA federations set their fee in advance, before charities begin to apply for a campaign. The norm is 4.5% of actual receipts with a minimum of \$350. A member charity may not know in advance how much it will earn in the next campaign—no one can—but it does go forward with a clear numerical understanding of the fee. Judging from America's Charities fee statement, we believe that this federation may also be establishing percentage fees in advance (though obviously on a higher scale).

Other federations operate on a completely different system, where the percentage fees reported on their fee statements are not price tags, but history. In these cases the percentages are expressing what—when all the facts were in and the books finally closed—turned out to be the ratio between the gross pledges and the expenses of a previous fiscal year.

To go back to our Best Buy analogy, the federations that set fees in advance are putting a price tag on the TV in the store. The "historical" federations have you buy the TV and then a couple of years later, if you remember to do it, you can calculate what you ended up paying for it.

This model is often described as cost-sharing. Federations seem to use this to describe a system where deductions are made from the cash flowing in from a current campaign to pay the expenses of the past fiscal year.

What is interesting about this model is that it reduces a federation's risk. A federation can withhold however much money it requires, and then announce what its fees was for a campaign cycle.

The end of our shopping

A charity seeking to shop for a federation is facing a daunting task. At the heart of the problem is that the pricing information that the charity would naturally wish to examine is, in essence, hard if not impossible to find. Yes, a charity can dive into a federation's financial books and perform complex calculations, but somehow that seems the wrong answer.

We have suggested to OPM that it move more aggressively to require federations to make clear what they will charge their charity members. The government appears ready to do so, which leads us to one final short section.

OPM's Proposed Changes to the System

In the summer of 2012, the government's CFC-50 Commission issued its report, recommending numerous improvements to the CFC. The government appears close to publishing draft regulations that will implement a number of the Commission's recommendations. The new regulations may also introduce changes that go beyond what the Commission urged.

While the proposed regulations will affect many aspects of the CFC, here we focus on one possible change: a restriction on the ability of federations to assess their fees while handling CFC donations.

The draft regulations published recently by *Federal Times* proposes to "prohibit deductions of dues/fees from the disbursement of CFC contributions." We believe this change will drive federations toward a much more complete disclosure of the amounts they are withholding from their members since federations will simply have to issue bills.

To repeat what we have discussed before, federations today commonly withhold their fees as they disburse CFC related donations. Some federations (and we include ourselves in this group) make clear in advance what their charges are going to be. Other federations provide some degree of information after the fact, and charities can, with diligence, figure out what they have been charged.

If the government bans the withholding of fees from CFC disbursements, federations will still need to collect funds from their members. Now, however, they will need to openly state how much they require.

It is unclear if federations will move to a system where charities pay in advance, or whether the afterthe-fact system will remain in force. Either way, charities will know their federation costs far more plainly.

We do note that charities will still face a lack of pricing information when shopping for a federation. But, the forced disclosure of fees suggested by the government strikes us as an important step forward.

Appendix: Federation Snapshots

In assembling the federation "snapshots" that follow, we seek to 1) show the language used by each federation to explain its fees and 2) identify the places this language is found. Other information is included as context for the fees.

Here is a list of the information and its sources:

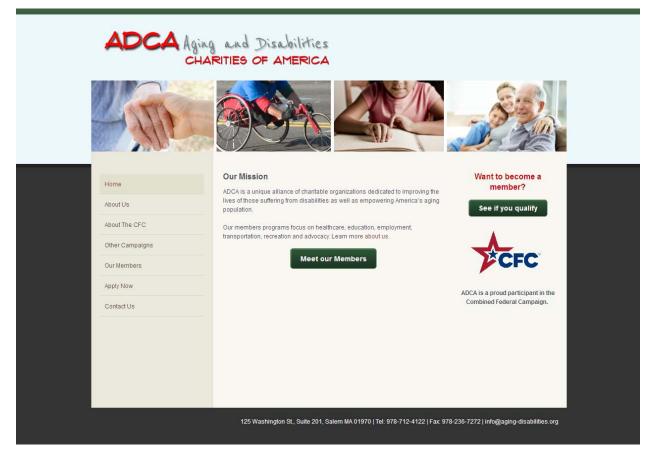
- A screen shot of the federation's homepage and the date of its capture
- The federation's Web address
- The federation's listing in the CFC charity directory
- Federation "family"
- Fee information and notations of where we found it
- Amount raised in the 2011 CFC (from combined forms 1417, which local administrators use to report results from each year's CFC)
- Net assets as of the most recent fiscal year for which we could find information (from financial statements)
- CEO compensation, where applicable (from the most recent IRS Form 990 available)
- Highest paid independent contractor (from the most recent IRS Form 990 available)
- List of members (from federation website)

Federations appear in alphabetical order. Note that we do not include the Red Cross and USO. The government grants these two organizations the status of "federations," but the groups do not represent other charities in the CFC and, therefore, do not have CFC related fees.

Generally, we provide a single version of what a federation says is its fee. When a federation provides multiple versions, we provide such.

Finally, we list federations by their common trade name which, on occasion, may be the federation's DBA.

Aging and Disabilities Charities of America



Address: 125 Washington St., Suite 201, Salem MA 01970

Website: www.agingdisabilities.org

CFC Listing: 12555 Aging and Disabilities Charities of America (978)712-4122

www.agingdisabilities.org EIN#205300189 The elderly and disabled are among our most vulnerable. Help support organizations that protect our loved ones and enrich their

lives. 4.7% E,P,G

Federation

Family: Workplace Giving Alliance

Fee: As published in 2012 Annual Report

(www.aging-disabilities.org/uploads/1/1/8/9/11895273/2012 annual report adca.pdf)

Aging and Disabilities Charities of America (ADCA) received revenue from donations made directly to ADCA and from service fees charged to our member charities.

As reported on our Form 990, total revenue in FY 12 was \$212,374. Of this amount, \$6,793 represented fees charged to our members. We distributed \$151,750 to our member charities, reflecting funds received on their behalf from the CFC.

ADCA states its fees in advance. Charities applying to the CFC in affiliation with ADCA are asked to sign a form which acknowledges the federation's fee policy. For the 2012 CFC, the federation's fee policy was stated as follows:

ADCA asks members to contribute to the cost of screening applications, reporting pledges, distributing funds, and other CFC related activity. The fee to be paid by any organization reflects that organization's net receipts in the CFC.

For the 2012 CFC, ADCA will charge 4.5 percent of a member's net receipts, with a minimum fee of \$350. ADCA will never assess more than one third of an organization's net receipts even if this does not meet the \$350 minimum. The fee will be capped at \$5,000.

Gross pledges in 2011 CFC: \$187,725

Net Assets as of 4/30/2012: \$16,250

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

American School for the Deaf Mobility International USA

Associated Services for the Blind Move International

Braille Institute of America National Asian Pacific Center on Aging

Carroll Center for the Blind National Braille Press

Disability Rights Advocates

National Organization on Disability

Disability Rights Education and Defense Fund

Rational Senior Citizens Law Center

Elderhostel

New England Center for Children

Help the Helpless Oasis Institute

Help the World See

Perkins School for the Blind
Israel Guide Dog Center for the Blind
Rehabilitation International

Landmark College RHF Foundation LeadingAge VisionSpring

LRBT America With Our Hands Together

Medicare Rights Center World Institute on Disability

Aid for Africa



Address: 6909 Ridgewood Ave, Chevy Chase, MD 20815

Website: www.aidforafrica.org

CFC Listing: 11069 Aid for Africa (202)531-2000 www.aidforafrica.org EIN#061703295 Helps African

children, families and communities through a network of charities providing healthcare (HIV/AIDS, malaria), education, food, economic improvement, conservation, wildlife

protection, and arts programs. 7.4% B,E,P

Federation

Family: None

Fee: Financial and fee information appears in three slightly different formats in three

different places on the Aid for Africa website:

(1) http://www.aidforafrica.org/about-us/financial-information/

Aid for Africa is a 501(c)(3) nonprofit organization. Our members pay no application fees, service charges, or membership dues, and we are committed to maintaining low management and administrative costs. For the last three years, on average, just 8.6 percent of Aid for Africa's total revenue was used for administrative expenses. Aid for Africa's most recent IRS Form 990 and audited financial statements are below.

Organizations wishing to become part of the Aid for Africa partnership must meet stringent tests of fiscal accountability, governance and programmatic impact. For more information on our eligibility requirements, please visit our Member Services/Eligibility page.

(2) http://www.aidforafrica.org/member-services/financial-information/

Aid for Africa is classified as a 501(c)(3) organization by the IRS and is committed to maintaining low management and fundraising costs. It does not assess it members' application fees, service charges or membership dues.

Instead, it funds its operations by distributing 94 percent of the money it receives that has been designated to members. The remaining funds are used to support member services and Aid for Africa's administrative overhead.

Management and fundraising costs vary from year to year but average about 8.6 percent of total revenue for the last three years. In addition, Aid for Africa supplements donations received by some of its members to support their ability to build capacity and to achieve other programmatic goals, as defined by Aid for Africa's Board. During 2011, Aid for Africa's highest supplement level was \$5,000 for qualified members.

(3) (http://www.aidforafrica.org/member-services/membership-faq/)

FAQ - 9. What is the cost to my organization to be a member of Aid for Africa? A nonprofit organization itself, Aid for Africa does not assess it [sic] members application fees, service charges or membership dues. Instead, it funds its operations by distributing 93 percent of the money it receives that has been designated to members. The remaining funds are used to support member services and Aid for Africa's administrative overhead. In addition, Aid for Africa supplements donations received by some of its members to support their ability to build capacity and to achieve other programmatic goals, as defined by Aid for Africa's Board. During 2010, Aid for Africa provided supplements up to \$7,000 for qualified members.

Gross pledges in 2011 CFC: \$1,084,784

Net Assets as of 3/31/2012: \$305,418 (unrestricted)

\$490,864 (restricted) \$796,282 (total)

CEO compensation: Barbara Alison Rose (\$49,243)

Highest paid independent contractor: none over \$100,000

Member List:

Aid for Africa East African Center for the Empowerment of

A Glimmer of Hope Foundation Women and Children

A Self-Help Assistance Program

Action Africa

Africa Classroom Connection

Africa Development Corps

Africa Fighting Malaria

EcoAgriculture Partners

Family Care Foundation

Firelight Foundation

The Fistula Foundation

Africa Infectious Disease Village Clinics Foundation for Hospices in Sub-Saharan Africa African Aid Organization Foundation for International Medical Relief of

African Childrens Haven Children

African Conservancy The Fregenet Foundation
African Rainforest Conservancy Friends of Africa International

African Services Committee Friends of Conservation – Friends of the Masai

Mara

African Solutions to African Problems

African Studies Association Generation Rwanda
Akilah Institute for Women Ghanaian Mothers' Hope

The Albert Schweitzer Fellowship Green Belt Movement International

Alliance for African Assistance Growth Through Learning

American Friends of Guinea H2O for Life

American Leprosy Missions Health Alliance International

Arlington Academy of Hope Hope Hope Through Health

Ashesi University Foundation International Centre of Insect Physiology and

The BOMA Project (BOMA Fund)

Books For Africa

Carolina for Kibera

Ecology

Invisible Children

John Dau Foundation

Catalytic Communities Kabissa

charity: waterKenya Education FundChildren of UgandaKickStart International

ChildVoice International Lewa Wildlife Conservancy USA

Doctors on Call for Service Foundation Lubuto Library Project

Development in Gardening Maasai Girls Education Fund

The Earth Institute at Columbia University Medical Bridges

Medical Care Development International

Medicine for Mali

mothers2mothers International

Museum for African Art

Nurturing Minds

Panthera Planet Aid

RefugePoint

RISE International

Sanctuary of Moses Ministries

Save Africa's Children

Solar Cookers International

South Africa Partners

Southern Africa Legal Services Foundation

Tanzania Education Fund

Teach With Africa

Tostan

Touch Foundation
Trees for the Future

Ubuntu Education Fund

Uganda Christian University Partners

Village Enterprise Fund

Vitamin A for Africa (International Potato

Center)

Wildlife Conservation Network

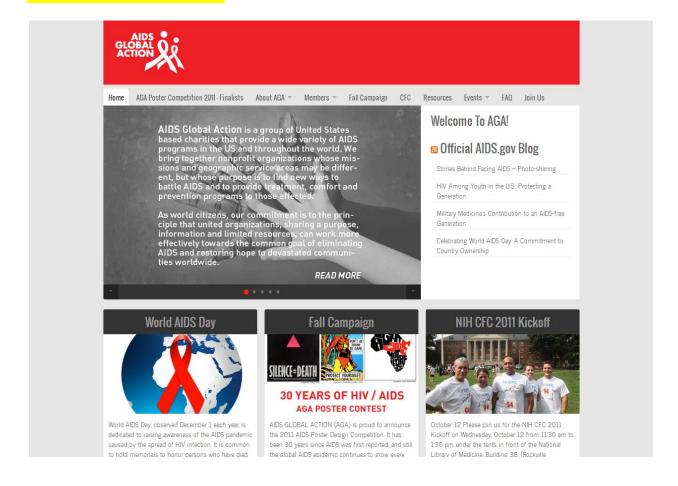
Women's Microfinance Initiative

World Bicycle Relief

World Hope International

Worldwide Fistula Fund

Aids Global Action



Address: 5185 MacArthur Blvd NW #607, Washington, DC 20016

Website: www.aidsglobalaction.org

CFC Listing: 12325 AIDS Global Action Inc. (202)716-4000 www.aidsglobalaction.org EIN#205519498

We provide expertise, financial support, and resources to a wide-range of carefully selected front-line HIV/AIDS nonprofits locally, nationally and globally. Education.

Prevention. Comfort. Eradication. Cure. 12.3% E,G,H

Federation

Family: None

Fee: Described in FAQ (http://aidsglobalaction.org/faq/)

FAQ - 10. What is the cost to my organization to be a member of AIDS Global Action? As a nonprofit organization, AIDS Global Action assess its members a percentage based fee reflecting how well each charity does in the CFC and related workplace giving

campaigns. We do not charge dues or fees for applying or for processing your funds, and we do not ask for any money in advance. Member charities are assessed fees only to cover the costs of preparing their applications and supporting their participation in CFC.

Experience suggests that member charities can anticipate an assessment of between 5 and 10 percent of the funds they raise. Federation members are provided with a detailed accounting of the funds donated to them. Federation accounts are audited annually by an independent Certified Public Accountant. This audit report is available for inspection by all Federation members upon request.

Gross pledges in 2011 CFC: \$264,970

Net Assets as of 3/31/2011: (\$ 78,188) (unrestricted) from 990 on Guidestar

\$254,922 (restricted)

\$176,734 (total)

CEO compensation: 0

Highest paid independent contractor: none over \$100,000

Member list:

AIDS Global Action Inc.

Aaron Diamond AIDS Research Center

AIDS Healthcare Foundation

AIDS Project Los Angeles, Inc.

AIDS Vaccine Advocacy Coalition

Baylor College of Medicine

Broadway Cares/Equity Fights AIDS, Inc.

GAIA Vaccine Foundation

Global AIDS Interfaith Alliance

Housing Works, Inc.

International AIDS Empowerment, Inc.

International Women's Health Coalition, Inc.

Keep A Child Alive

Pangaea Global AIDS Foundation

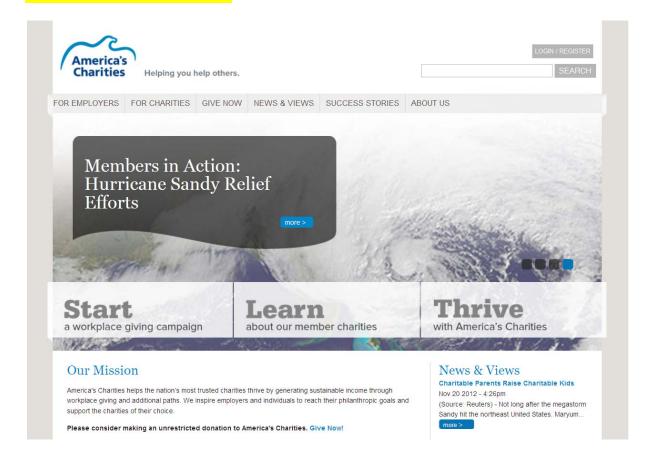
Project Medishare for Haiti

Renz Addiction Counseling Center

Scenarios USA Inc.

Treatment Action Group (TAG)

America's Charities



Address: 14150 Newbrook Dr. Suite 110 Chantilly, VA 20151

Website: www.charities.org

CFC Listing: 10224 America's Charities (800)458-9505 www.charities.org EIN#541517707 Working to

build strong communities. Addressing needs of children, families, communities through member programs, by helping employers and employees support our member charities'

programs. 8.1% P,O,E

Federation

Family: America's Charities

Fee: As published in 2010 Annual Report

(http://www.charities.org/sites/www.charities.org/files/Americas-Charities-AnnualReport-2010.pdf)

America's Charities member organizations are not charged for "cost sharing" of federation expenses, however the members pay fees that are determined by their pledge levels in both Combined Federal Campaign and Private Sector Campaigns for a given year.

The fee is a sliding scale, which was designed to lower the fee percentage due as the charities pledge totals increase. It is as follows:

- 17.5% of pledge for pledges up to \$700,000 (with a minimum fee of \$9,000)
- 13% of pledge for pledges over \$700,000, but less than \$1.5 million
- 10% of pledge for pledges over \$1.5 million

Fees are paid in one of two ways.

- 1) Collected from the charity's monthly distribution over a 10 month period.
- 2) Paid directly by the charity on a quarterly basis.

The amount raised in 2010 in gross pledges are as follows:

CFC = \$6,534,281 Private Sector = \$1,878,885

Gross pledges in 2011 CFC: \$8,589,767

Net Assets as of 12/31/2011: \$2,483,967

CEO compensation: Steve Delfin (\$279,200)

Highest paid independent contractors: Washington Post (\$134,571)

Member list:

100 Black Men of America

American Program for Prevention of Child

Abuse and Family Violence

American Center for Law and Justice

American Civil Liberties Union Foundation

Amnesty International USA

Asian American Legal Defense and Education

Fund

Boy Scouts of America Canine Partners For Life Catholics United for Life

Christian Appalachian Project

Diabetes Research and Wellness Foundation

Dress for Success Worldwide Eagle Forum Education and

Legal Defense Fund Feed The Children

Foster Care To Success Foundation

The Fund for Animals

Feeding America

Gay, Lesbian, Bisexual & Transgender

Scholarship Fund – Point Foundation

Goodwill Industries International, Inc.

Human Rights Program Foundation

The Humane Society of the United States

Latino Youth Education Fund

LatinoJustice PRLDEF

Meals On Wheels Association of America

Mothers Against Drunk Driving

NAACP Legal Defense and Educational Fund

NAACP Special Contribution Fund National Association of the Deaf National Law Enforcement Officers

Memorial Fund

National Trust for Historic Preservation in the

United States

Native American Rights Fund

PetSmart Charities

Southern Poverty Law Center
Thurgood Marshall College Fund
Vietnam Veterans Memorial Fund

Wounded Warrior Project Zero Population Growth

Animal Charities of America



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, California 94939

Website: www.animalcharitiesofamerica.org

CFC Listing: 10264 Animal Charities of America (800)626-5892 www.animalcharitiesofamerica.org

EIN#943193389 Protecting pets, wildlife, and endangered species. Teaching people to treat animals with respect. Humane training of animals as helpmates and companions to

people in need. 1.7% D,P,E

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report

(http://www.animalcharitiesofamerica.org/990/ACAar.pdf)

For the fiscal year 2010/2011, charges to members equaled \$191,042. The total cost to all members combined thus equaled 1.7% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees

deducted from the donor-designated gifts they receive from the fund drives in which they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$9,899,457

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$291,372)

Member list:

4 Paws for Ability, Inc. Animal League

Alley Cat Allies Animal Legal Defense Fund

Alley Cat Rescue Animal Protection and Rescue League

Alternatives for Research and Development Animal Rights Institute

Foundation Animal Spay Neuter International

American Anti-Vivisection Society

American Eagle Foundation

Animal Welfare Institute

Animals For Adoption

American Humane Association Apes Alive: The Primate Rescue Center

Angel Canines for Wounded Warriors ASPCA: American Society for the Prevention of

Animal Charities of America Cruelty to Animals

Assistance Dog Institute

Assistance Dog United Campaign

Avian Conservation
Big Cat Rescue Corp

Canine Assistants

Canine Companions for Independence

Canine Health Foundation

Cesar & Ilusion Millan Foundation, Inc.

Compassion Over Killing

Days End Farm Horse Rescue

Dedication and Everlasting Love to Animals

Dogs & Cats Stranded on the Streets

Dogs Deserve Better Inc.

Dogs for Deaf and Disabled Americans (NEADS)

Dogs for the Deaf, Inc.

Dogs Last Chance

Dogs Leading the Blind

Dogs On Death Row

Farm Animal Reform Movement (FARM)

Farm Sanctuary Inc.

Fidelco Guide Dog Foundation, Inc.

Friends of Animals

Greyhound Foundation

Guide Dogs for the Blind, Inc.

Guide Dogs of America

Hearing Dog

Hearts United for Animals

Horse Charities of America

Humane Farming Association

Humane League, The In Defense of Animals

International Fund for Animal Welfare

KSDS Inc.

Labs4Rescue, Inc. Mercy for Animals

Noah's Wish, Inc.

Orangutan Foundation International

Paws With A Cause

People Helping Horses

Pet Partners

PETA: People for the Ethical Treatment of

Animals

Physicians Committee for Responsible Medicine

Puppies Behind Bars Release Chimpanzees

Search Dog Foundation, National Disaster

Seeing Eye, Inc.

Siamese Cat Rescue Center

Southeastern Guide Dogs

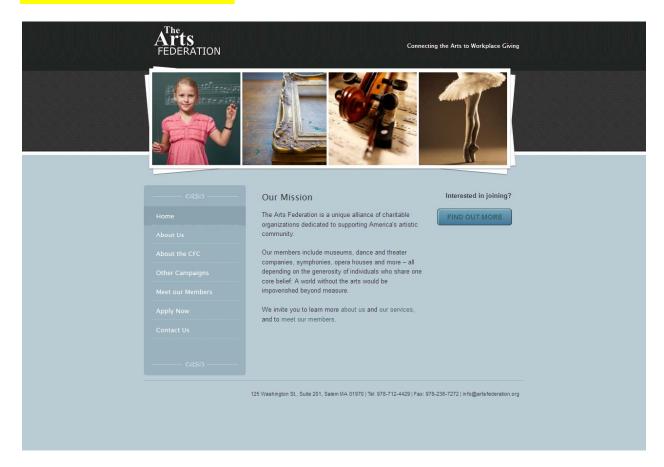
Spay-Neuter Assistance Program (SNAP)

United Animal Nations

United Poultry Concerns Vegan Outreach

World Society for the Protection of Animal

The Arts Federation



Address: 125 Washington St., Suite 201, Salem MA 01970

Website: www.artsfederation.org

CFC Listing: 12204 Arts Federation, Inc. (978)712-4429 www.artsfederation.org EIN#030524939 The

arts bring joy and meaning to us all. Help support American arts and arts education organizations, whether young or well-established, in every creative discipline. 4.2%

A,T,W

Federation

Family: Workplace Giving Alliance

Fee: As published in 2012 Annual Report

(http://www.artsfederation.org/uploads/1/1/8/9/11895273/2012 annual report arts.pdf)

The Arts Federation received revenue from donations made directly to the federation and from service fees charged to our member charities.

As reported on our Form 990, total revenue in FY 12 was \$295,183. Of this amount, \$16,530 represented fees charged to our members. We distributed \$235,258 to our member charities, reflecting funds received on their behalf from the CFC.

The Arts Federation states its fees in advance. Charities applying to the CFC in affiliation with us are asked to sign a form which acknowledges the federation's fee policy. For the 2012 CFC, the federation's fee policy was stated as follows:

The Arts Federation asks members to contribute to the cost of screening applications, reporting pledges, distributing funds, and other CFC related activity. The fee to be paid by any organization reflects that organization's net receipts in the CFC.

For the 2012 CFC, The Arts Federation will charge 4.5 percent of a member's net receipts, with a minimum fee of \$350. The Arts Federation will never assess more than one third of an organization's net receipts even if this does not meet the \$350 minimum. The fee will be capped at \$5,000.

Gross pledges in 2011 CFC: \$253,332

Net Assets as of 4/30/2012: \$39,499

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

Acting Company, The Houston Grand Opera Association
American Antiquarian Society Institute of American Indian Arts
American Composers Forum Mid-America Arts Alliance

American Music Center Minnesota Orchestral Association

Arts Midwest Museum of Contemporary Art, San Diego
Aspen Music Festival and School National Museum of Mexican Art

Association of Children's Museums

New England Conservatory of Music

Ballet Hispanico of New York Omaha Theater Company
Baltimore Symphony Orchestra Peabody Essex Museum

Battery Dance Corporation Rock and Roll Hall of Fame and Museum

Boston Conservatory San Francisco Opera Association

Boston Symphony Orchestra Southern Arts Federation

Chicago Symphony Orchestra Steppenwolf Theatre Company
Dance Theatre of Harlem Thelonious Monk Institute of Jazz

Eugene O'Neill Theater Center, The World Monuments Fund

George Eastman House Young Audiences

Build a Better World



Home About Us About the CFC Other Campaigns Meet our Members Apply Now Contact Us



Welcome to Build a Better World

Whether the concern is poverty or prejudice, shelter or education, the environment or healthcare, we are committed to supporting organizations active in developing countries. Learn More

EXPLORE our members

Want to become a member? See if you qualify

Build a Better World is a proud participant in the Combined Federal Campaign

125 Washington St., Suite 201, Salem MA 01970 | Tel: 978-653-4480 | Fax: 978-236-7272 | info@village-by-village.org

Address: 125 Washington St., Suite 201, Salem MA 01970

Website: www.village-by-village.org

CFC Listing: 10893 Build a Better World (Village by Village Inc) (978)653-4480 www.village-by-

> village.org EIN#201348415 People suffer every day without necessities we take for granted. Help deliver food, clean water, health care, schools and opportunities to earn a

living. 2.8% S,K,C

Federation

Family: Workplace Giving Alliance

Fee: As published in 2012 Annual Report

(http://www.village-by-village.org/uploads/1/1/8/9/11895273/2012_annual_report_vbyv.pdf)

Village by Village received revenue from donations made directly to the federation and from service fees charged to our member charities.

As reported on our Form 990, total revenue in FY 12 was \$161,231. Of this amount, \$6,135 represented fees charged to our members. We distributed \$136,822 to our member charities, reflecting funds received on their behalf from the CFC.

We state our fees in advance. Charities applying to the CFC in affiliation with us are asked to sign a form which acknowledges our fee policy. For the 2012 CFC, the federation's fee policy was stated as follows:

Village by Village asks members to contribute to the cost of screening applications, reporting pledges, distributing funds, and other CFC related activity. The fee to be paid by any organization reflects that organization's net receipts in the CFC.

For the 2012 CFC, Village by Village will charge 4.5 percent of a member's net receipts, with a minimum fee of \$350. Village by Village will never assess more than one third of an organization's net receipts even if this does not meet the \$350 minimum. The fee will be capped at \$5,000.

Gross pledges in 2011 CFC: \$169,657

Net Assets as of 4/30/2012: \$17,683

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

Action for Health in the Americas Friendship Bridge, The Agape Flights Global Greengrants Fund

Amazon Watch Global Water

Americas Society Guatemala Human Rights Commission/USA

Asociación Interamericana Para la Defensa del Interfaith Service to Latin America

Ambiente Mano a Mano Medical Resources

Batey Relief Alliance Native Seeds/ SEARCH

Beyond Borders Pan American Health and Education Foundation

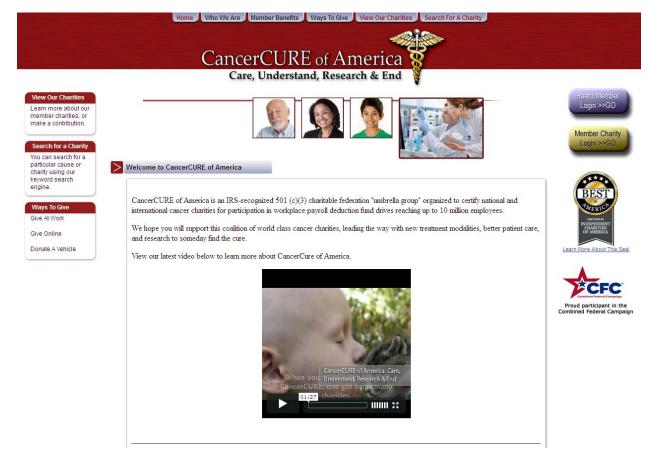
Brazil Foundation Partner for Surgery

ruther for Surgery

Central American Medical Outreach Partners in Development
Cooperative for Education Plenty International

Cross-Cultural Solutions

CancerCURE of America



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.cancercureamerica.org

CFC Listing: 10894 CancerCURE of America: Care, Understand, Research and End (800)874-0764

www.cancercureamerica.org EIN#810648432 Support this coalition of world class cancer charities, leading the way with new treatment modalities, better patient care,

and research to someday find the cure. 1.7% G,H,E

Federation

Family : Maguire/Maguire

Fee: As published in 2011 Annual Report

(http://www.cancercureamerica.org/990/CCUREar.pdf)

For the fiscal year 2010/2011, federation revenue exceeded expenses and thus no

member fees were charged.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees

deducted from the donor-designated gifts they receive from the fund drives in which they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

Gross pledges in 2011 CFC: \$7,853,891

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$256,188)

Member List:

Alex's Lemonade Stand Foundation

Alliance for Cancer Research and Support - VHL

Angel Airlines for Cancer Patients

Bear Necessities Pediatric Cancer Foundation,

Inc.

Bladder Cancer Advocacy Network

Brain Tumor Association, American (ABTA)

Breast Cancer Action

Breast Cancer African American, Sisters

Network Inc.

Breast Cancer Aid and Research Institute

Breast Cancer Crusade by Avon

Breast Cancer Fund

Breast Cancer in Young Women

Breast Cancer Research & Assistance Fund

Breast Cancer Society

Cancer Aid and Research Fund

Cancer Care, Inc.

Cancer Coalition, The National

Cancer Fund of America
Cancer Hope Network

Cancer in the Family Relief Fund

Cancer Prevention and Treatment Fund

Cancer Project - Mautner Project for Lesbians

with Cancer

Cancer Research America - NFCR

Cancer Research Foundation

Cancer Research Fund of the Damon Runyon -

Walter Winchell Foundation

Cancer Research Wellness Institute

Cancer Research, American Association for

Cancer Research: Cell and Gene Targeted
Treatments

Cancer Support Community

Cancer Survivors Coalition (NCCS)

CancerCURE of America: Care, Understand,

Research & End

Caring for Carcinoid Foundation

Childhood Cancer Research - St. Baldrick's

Foundation

Childhood Leukemia Foundation

Children's Brain Tumor Foundation

Children's Cancer Aid and Research Institute

Children's Cancer Fund of America

Children's Cancer Recovery Foundation

Children's Cancer Research and Family

Assistance Foundation

Children's Neuroblastoma Cancer Foundation

Conquer Cancer Foundation of the American

Society of Clinical Oncology

CURE Childhood Cancer, Inc.

Gabrielle's Angel Foundation for Cancer

Research, Inc.

International Myeloma Foundation

Kidney Cancer Research and Education

Association

Leukemia Clinical Research Foundation

Lung Cancer Alliance

Lung Cancer Research Foundation, Bonnie J.

Addario

Lymphedema Network

Lymphoma Foundation of America

Lymphoma Research Foundation

MPN Research Foundation

National Lung Cancer Partnership

Oncology Nursing Society Foundation

Ovarian Cancer Coalition, National

Ovarian Cancer National Alliance

Prostate Cancer Research and Assistance Fund

Prostate Cancer Research Institute

Sarcoma Foundation of America, Inc.

Skin Cancer Foundation

SuperSibs!

Thyca Thyroid Cancer Survivors Association, Inc.

Zero - The Project to End Prostate Cancer

Charities Under 1%



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.LowestOverhead.org

CFC Listing: 45623 Charities Under 1% Overhead (855)212-0314 www.LowestOverhead.org

EIN#273132554 These charities spend 99 cents or more of every dollar you send them on program and just one cent or less on fundraising and administration. 0.0% P,D,C

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.lowestoverhead.org/990/1PCAR.pdf)

The federation has collected no fees from members, and will not do so until a fund drive income stream is established in the spring of 2012. Annual fees will be based pro rata on each member's relative share of pledged revenue from fund drives where represented by the federation.

Gross pledges in 2011 CFC: \$2,442,610

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member list:

Angel Bus

BOOKS for the BARRIOS, Inc.

Bread and Water for Africa, Inc.

Cancer Prevention and Research Fund

Cats on Death Row

Charities Under 1% Overhead

Children's Medical Ministries

Disabled Children's Fund

Feeding America's Children

Feeding Children in America

Feeding Hungry Children International

Giving Children Hope

Help the Children

Hunger Defense Fund

Matthew 25: Ministries

Military Medical Research and Education

Foundation

Operation Compassion

Salvadoran American Humanitarian Foundation

United Marriage Encounter

Veterans Consortium Pro Bono Program

Charities Under 5%



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.loweroverhead.org

CFC Listing: 50320 Charities Under 5% Overhead (888)465-1118 www.loweroverhead.org

EIN#273132492 These charities spend 95 cents or more of every dollar you send them on program and just five cents or less on fundraising and administration. 0.0% P,D,C

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.loweroverhead.org/990/5PCAR.pdf)

The federation has collected no fees from members, and will not do so until a fund drive income stream is established in the Spring of 2012. Annual fees will be based pro rata on each member's relative share of pledged revenue from fund drives where represented by the federation.

Gross pledges in 2011 CFC: \$1,227,677

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

A Mission For Children EarthCare Fund

A Well-Fed World

Adoption Exchange Association

Aid For Starving Children

AIDS Posearch & Assistance Institute

Feed West Foundation

Feed God's Hungry Children

Food & Medicine for the Poor

AIDS Research & Assistance Institute

Americans Helping Americans

Charities Under 5% Overhead

Giving Hope International

Humane Farm Animal Care

IMA World Health

Children & Charity – Educating, Feeding and Institute for Women's Policy Research

Caring for the Needy
Lion of Judah Ministries, Inc.
Children of The Americas
Mercy Medical Airlift

Children's Compassion Fund Mercy-USA for Aid and Development, Inc.
Children's Emergency Medical Fund National Alliance for Hispanic Health

Children's Emergency Relief Teams

National Council for International Visitors

Children's Feeding Network

Service Dogs For America

Children's Hunger Fund Foundation Wider Opportunities for Women

Christian Children's Health & Hope Mission World Missions Possible, Inc.

Dollars for Scholars

Child Aid International



Address: 125 Washington St., Suite 201, Salem MA 01970

Website: www.aidtochildren.org

CFC Listing: 94585 Child Aid International (978)338-4240 www.aidtochildren.org EIN#201358458

Help support organizations working to address the various needs of children worldwide.

We are fighting for the hope, future and legacy of the world's children. 2.0% P,O,S

Federation

Family: Workplace Giving Alliance

Fee: As published in 2012 Annual Report

(http://www.aidtochildren.org/2012%20Annual%20Report%20CAI.pdf)

Child Aid International (CAI) received revenue from donations made directly to CAI

and from service fees charged to our member charities.

As reported on our Form 990, total revenue in FY 12 was \$481,825. Of this amount, \$8,224 represented fees charged to our members. We distributed \$412,199 to our member charities, reflecting funds received on their behalf from the CFC.

We state our fees in advance. Charities applying to the CFC in affiliation with CAI are asked to sign a form which acknowledges the federation's fee policy. For the 2012 CFC, the federation's fee policy was stated as follows:

CAI asks members to contribute to the cost of screening applications, reporting pledges, distributing funds, and other CFC related activity. The fee to be paid by any organization reflects that organization's net receipts in the CFC.

For the 2012 CFC, CAI will charge 2.0 percent of a member's net receipts, with a minimum fee of \$350. CAI will never assess more than one third of an organization's net receipts even if this does not meet the \$350 minimum. The fee will be capped at \$5,000.

Gross pledges in 2011 CFC: \$434,597

Net Assets as of 4/30/2012: \$42,616

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

All Gods Children International Global Children Foundation

Alliance for Children Everywhere Home of Hope

American Friends of Fundacion Cardio Infantil International Organization for Adolescents

Instituto de Cardi Kaya Children International

American Youth Understanding Diabetes Kids Against Hunger

Abroad Meds and Food for Kids

Assist International Ministry of Hope
Bethany Relief and Rehabilitation International Orphan Helpers

Building New Hope Orphan Resources International

Children of God Relief Fund Pratham USA

Children's International Lifeline Rostropovich-Vishnevskaya Foundation

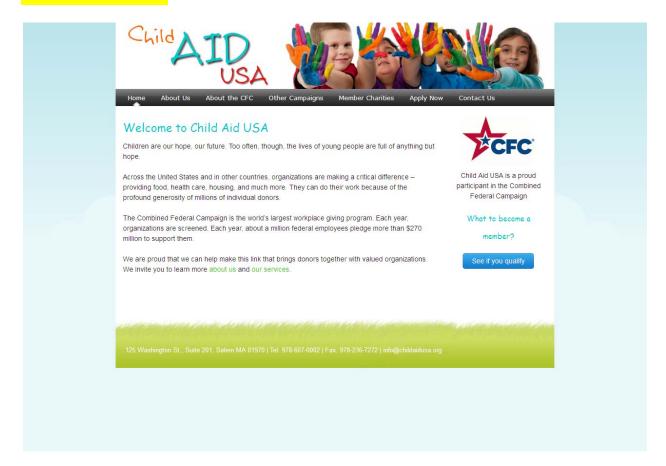
Children's Nutrition Program of Haiti Saint Boniface Haiti Foundation

Common Hope Share and Care Foundation for India

Core Star of Hope International, America

Every Child Ministries Terma Foundation
Friends of the Orphans World Pediatric Project

Child Aid USA



Address: 125 Washington St., Suite 201, Salem MA 01970

Website: www.childaidusa.org

CFC Listing: 49216 Child Aid USA, Inc. (978)607-0002 www.childaidusa.org EIN#263061082 What

does it take to save a child from hunger, abuse, neglect or illness? Help give children

across America the hope and future they deserve. 3.9% P,O,S

Federation

Family: Workplace Giving Alliance

Fee: As published in 2012 Annual Report

(http://www.childaidusa.org/uploads/1/1/8/9/11895273/2012 annual report causa.pdf)

Child Aid USA received revenue from donations made directly to CA USA and from service fees charged to our member charities.

As reported on our Form 990, total revenue in FY 12 was \$336,282. Of this amount, \$3,855 represented fees charged to our members. We distributed \$193,448 to our member charities, reflecting funds received on their behalf from the CFC.

We state our fees in advance. Charities applying to the CFC in affiliation with our federation are asked to sign a form which acknowledges our fee policy. For the 2012 CFC, the federation's fee policy was stated as follows:

CA USA asks members to contribute to the cost of screening applications, reporting pledges, distributing funds, and other CFC related activity. The fee to be paid by any organization reflects that organization's net receipts in the CFC.

For the 2012 CFC, CA USA will charge 2.0 percent of a member's net receipts, with a minimum fee of \$350. CA USA will never assess more than one third of an organization's net receipts even if this does not meet the \$350 minimum. The fee will be capped at \$5,000.

Gross pledges in 2011 CFC: \$491,437

Net Assets as of 4/30/2012: \$52,836

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

A Little Hope International Society for the Prevention of Child

Angelwish Abuse and Negl

Arise Foundation Jack and Jill of America Foundation

Bilateral Safety Corridor Coalition National Ability Center

Black Administrators In Child Welfare National Camps for Blind Children

Camp Sunshine at Sebago Lake Operation Outreach - USA

Chai Lifeline Parent-Child Home Program, The

Children, Incorporated Prasad Project
Child's Play Touring Theatre Seeds of Learning

Coffee Kids Spence-Chapin Services to Families and Children

Dallas Children's Theater Think First Foundation
ECPAT-USA: End Child Prostitution, Child Wide Horizons for Children

Pornography and Traffic World Education and Development Fund

Great Kids

Children First

America's Charities	Helping you h	elp others.				LOGIN / REGISTER
FOR EMPLOYERS	FOR CHARITIES	GIVE NOW	NEWS & VIEWS	SUCCESS STORIES	ABOUT US	
Children First - America's Charities Mission Details Addressing needs of children and families. Sustaining educational programs, feeding the most helpless, supporting those facing life-threatening illness, members' programs help those most in need. Give Now >						Charity Search Search Keywords Charity Category <any> Advanced Search Search</any>
Services Animal Services • Children • Civil and Human Rights • Education • Environment • Health • Human Services • All						Have Questions? Visit our FAQ section. • Employer Campaigns

Address: 14150 Newbrook Dr. Suite 110 Chantilly, VA 20151

Website: www.charities.org

CFC Listing: 10287 Children First - America's Charities (800)458-9505 www.charities.org

EIN#300186795 Addressing needs of children and families. Sustaining educational programs, feeding the most helpless, supporting those facing life-threatening illness,

members' programs help those most in need. 7.2% O,P,W

Federation

Family: America's Charities

Fee: As published in 2010 Annual Report

(www.charities.org/sites/www.charities.org/files/Children First AnnualReport-2010.pdf)

Member Charity Fees (Fall 2009 Campaigns)

Children First member organizations are not charged for "cost sharing" of federation expenses, however the members pay fees that are determined by their pledge levels in both Combined Federal Campaign and Private Sector Campaigns for a given year.

The fee is a sliding scale, which was designed to lower the fee percentage due as the charities pledge totals increase. It is as follows:

- 17.5% of pledge for pledges up to \$700,000 (with a minimum fee of \$9,000)
- 13% of pledge for pledges over \$700,000, but less than \$1.5 million
- 10% of pledge for pledges over \$1.5 million

Fees are paid in one of two ways.

1) Collected from the charity's monthly distribution over a 10 month period.

2) Paid directly by the charity on a quarterly basis.

The amount raised in 2010 in gross pledges are as follows:

CFC = \$4,524,546 Private Sector = \$643,955

Gross pledges in 2011 CFC: \$3,765,242

Net Assets as of 12/31/2010: \$234,469

CEO compensation: N/A (Shares President/CEO with America's Charities)

Highest paid independent contractor: none over \$100,000

Member list:

ACTION for Child Protection Make-A-Wish Foundation® of America

Cancer Research for Children - CureSearch National Black Child Development Institute

(National Childhood Cancer Foundation) Nurse-Family Partnership

The Children's Health Fund Prevent Child Abuse America
Children's Hospital Reading Is Fundamental, Inc. (RIF)

Children's Miracle Network Hospitals

Ronald McDonald House Charities®

Children's Rights Share Our Strength

Father Flanagan's Boys' Home SIDS Alliance/First Candle

Fellowship of Christian Athletes STANDUP FOR KIDS

Give Kids The World Starlight Children's Foundation

The Hole In The Wall Gang Fund Teach For America

'I Have A Dream' Foundation® Tiger Woods Foundation, Inc.

Junior Achievement USA UnitedHealthcare Children's Foundation

Children's Charities of America





How we care for children, protect their welfare, and prepare them for the future are the most important issues we face during our lifetime. Children's Charities of America is a coalition comprised of many of America's finest charitable organizations dedicated to meeting the needs of children. Our mission is two fold: First, to heighten public awareness of children's issues and the solutions to their problems. Second, to help our member agencies raise funds mainly through participation in workplace campaigns. Through its member organizations, CCA is striving to give children all over the world a fighting chance at a brighter tomorrow and a more fulfilling future.

- CCA is a coalition of more than 100 charitable organizations. Our <u>Members</u>
 <u>Listing</u> will give you contact information, mission statements, email and web site
 links for each of our members.
- You can <u>Donate Online</u> to any of our members via a secure server from the Members Listing area.
- You can <u>Search</u> for any of our member charities by name or by keyword.

Children's Charities of America



10000 22

Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.childrenscharities.org

CFC Listing: 11804 Children's Charities of America (800)374-1578 www.childrenscharities.org

EIN#943148588 All children are our future. They all deserve our love. Join us to feed, teach, protect, and nurture children in America and around the world. 3.0% O,P,Z

Federation

Family : Maguire/Maguire

Fee: As published in 2011 Annual Report

(http://www.childrenscharities.org/images/990/ccaar.pdf)

Member charities share in supporting the operating costs of the federation by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which they participate as members of the federation. Fees are determined by the Board of Directors.

Gifts made to the federation itself versus gifts made to an individual member agency, and other federation revenue, such as interest income, are shared among all the member charities on a basis determined by the Board of Directors.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

For the fiscal year 2010/2011, charges to members equaled \$396,542. The total costs to all members combined thus equaled 5.2% of all revenue.

Gross pledges in 2011 CFC: \$6,602,947

Net Assets as of 4/30/2011: 0

International

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$363,812)

Member List:

1-800-RUNAWAY Americans Away From Home

4-H: National 4-H Council Aschiana Foundation

A Child is Adopted Assisting Children With Disabilities

Abandoned Children's Fund Autism Society of America

Abandoned Little Angels Nhom Tinh Thuong

Best Buddies for Children and Adults with
Abandoned, Orphaned and Disadvantaged

Intellectual and Developmental

Bethany Christian Services International

Dandoned, Orphaned and Disadvantaged Intellectual and Developmental

Children's Services Worldwide – Pearl S. Buck Disabilities

Abducted & Missing Children's Recovery Project Big Brothers Big Sisters of America (BBBSA)

Adopt All Orphans Blind Children and Adults Action Fund of

Adopt America`s Children America

Adoptable Children (North American Council)

Blind Children`s Fund

Adoption and Humanitarian Aid - MAPS

Boys & Girls Clubs of America

Adoption Center Boys Hope Girls Hope

Adoption Center of Washington Bully Prevention and Support for Students and

Adoption Exchange Teachers

Adoptions International - JCICS C.A.S.T. for Kids Foundation

After A Child Dies-The Compassionate Friends

America`s Unwanted Children

Camp Fire USA

American Indian Children`s Fund

Camp Heartland

American Indian Youth Running Strong Campaign to End Childhood Hunger

Canines for Disabled Kids

Carolina Adoption Services, Inc.

CASA - Court Appointed Advocates for Abused

Children

Center for Adoption Support & Education, Inc.

Charitable Children's Fund of America Child Art Foundation, International

Child Find of America

Child Molesters Behind Bars - Keeping Children

Safe

Child Slavery, Trafficking and Forced Labor

Rescue

Child Welfare League of America

Childhelp® ChildHope

Children of Alcoholics (NACoA)

Children of the Night Children of Vietnam Children's Angel Airlines

Children's Charities of America

Children's Defense Fund
Children's Fire & Burn Fund
Children's Food and Care Fund

Children's Food, Healthcare, Shelter and

Education Fund

Children's Home Society & Family Services Children's Hope International Foundation

Children's Hunger Fund Children's Mercy Fund

Children's Wish Foundation International

Childspring International, Inc.

Childvision, Inc.

Commercial-Free Childhood - Protecting

Children from Harmful Advertising

Covenant House

Crossroads Adoption Services

Dream Factory, Inc.

Every Child Matters Education Fund Families Thru International Adoption

Family, Career and Community Leaders of

America, Inc. Feed My Starving Children Feeding America`s Hungry Children

Foster Care Alumni of America

Foster Care Children and Family Fund Foster Parent Association, National

Future Farmers of America Gift of Adoption Fund, Inc.

Global Camps Africa

Global Children

Half the Sky Foundation

Hawaii International Child Placement & Family

Services

Healing the Children Northeast Helping Families Heal Children

Holt International Children's Services

Hope For the Hungry

Hope Unlimited for Children, Inc.

Indian Youth of America

INMED Partnerships for Children

Kids Alive® International

Kids In Distressed Situations, Inc.

Kidsave International Light For Orphans Love the Children

Masonic Foundation for Children

Mending Kids International My Stuff Bags® Foundation

National Center for Learning Disabilities, Inc.

National Center for Missing & Exploited

Children

National Center for Youth Law

National Children's Advocacy Center

National Inclusion Project

National Indian Child Welfare Association

National Mentoring Partnership

Nelson Mandela Children's Fund USA
Optimist International Foundation

orphanCare International

Orphaned and Abandoned Children Hope Fund

Pacer Center, Inc.

Palestine Children's Relief Fund
Parents of Murdered Children, Inc.
Philippine Children's Fund of America

Philippine Children's Shelter
Rainbows for All Children
Reach the Children, Inc.
Royal Family Kids, Inc.
Safe Kids Worldwide
School Based Health Care, National Assembly on
Seedlings Braille Books for Children
SOS Children's Villages - USA
Special Olympics, Inc.
The Partnership at Drugfree.org
Toys For Tots Foundation

Vietnam Health, Education and Literature
Projects
Vision of Children
Voices for America's Children
World Association for Children and Parents
(WACAP)
World Children's Fund
Youth for Christ International Ministries
Youth Leaders for the Future, A Legacy Initiative
Zero to Three: National Center for Infants,

Toddlers and Families

Children's Medical & Research Charities of America



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.childrenmedical.org

CFC Listing: 12149 Children's Medical & Research Charities of America (866)678-8759

www.childrenmedical.org EIN#270093393 A child's smile when you say "yes, I'll help you" will melt your heart. Please say yes to these-America's best charities for sick

children. 2.8% G,E,H

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.childrenmedical.org/990/CMCar.pdf)

For the fiscal year 2010/2011, charges to members equaled \$165,116. Total costs to members thus equaled 3.4% of revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which

they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$4,027,004

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$125,784)

Member List:

A Children's Brain Tumor Cure
A Leg To Stand On
Africa AIDS Children's Relief Fund
AIDS Alliance for Children, Youth & Families
AIDS Children's Foundation
Allergy and Asthma Network/Mothers of
Asthmatics, Inc.

American Childhood Cancer Organization
Asian Children's Rescue & Relief Fund
Ataxia Telangiectasia Children's Project
Autism Treatment, Research, and Training for
Military and Civilian Families

Believe In Tomorrow National Children's

Foundation

Birth Defect Research for Children, Inc. Blind Vietnamese Children Foundation CHADD (Children & Adults with Attention-Deficit/Hyperactivity Disorder)

Child Health Foundation

Childhood Apraxia of Speech Association of North America

Childhood Brain Tumor Foundation

Childhood Cancer Research and Assistance Fund

Children Fighting Serious Illness

Children Immunization Foundation

Children with Autism and Special Needs: Growing,

Learning & Succeeding

Children's AIDS Fund

Children's Brain Disease Research Foundation

Children's Corrective Surgery Society

Children's Craniofacial Association

Children's Disability Service Association

Children's Heart Foundation International

Children's Heart Syndromes & Death Prevention

Foundation

Children's HeartLink

Children's Hospital & Research Center Foundation

Children's Hospital of Pittsburgh of UPMC

Children's House at the Johns Hopkins Hospital

Children's Inherited Brain Disorders Foundation

Children's Leukemia Research Foundation

Children's Medical & Research Charities of

America

Children's Transport for Life

Citizens United for Research in Epilepsy

Cleft Palate Foundation

Cornelia de Lange Syndrome Foundation

COTA Children's Organ Transplant Association

CURE International

Cystic Fibrosis Research and Community Support

Cystic Fibrosis Research, Inc.

Deaf Children's Literacy Project

Doug Flutie Jr. Foundation for Autism, Inc.

Down Syndrome Congress, National

FACES: The National Craniofacial Association

FRAXA Research Foundation

Fresh Start Surgical Gifts

Heart Care International

Heartbeat International Foundation

International Child Care (USA), Inc.

Little Hearts For Little Tots

Locks of Love

Medical Missions for Children, Inc.

Medicines for Humanity

Miracle Flights for Kids

National Association of School Nurses

National Autism Association

National Foundation for Facial Reconstruction

Operation Smile

Pediatric AIDS Foundation

Premature Aging in Children - Progeria Research

Foundation

Project Sunshine

ReSurge International

Save A Child's Heart Foundation, U.S.

Shriners Hospitals for Children

Sight Surgery International

Sunshine Kids Foundation

Timmy Global Health

Christian Charities USA



1100 Larkspur Landing Circle Suite 340 Larkspur, CA 94939 1-800-396-3688



View Our Members Charity Search Member Benefits Our Mission Ways To Give

View our latest video below to learn more about Christian Charities of America.











© Christian Charities (ISA 1100 Larksour Landing Circle, Suite 340 Larksour CA 94939

Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: Not provided

CFC Listing: 10290 Christian Charities USA (800)396-3688 www.ccusa.org EIN#943255961 Support

America's best faith-based and church-sponsored charities, bringing food, clothing, shelter, medicine, education, and Christian compassion to people in need - efficiently

and effectively. 2.7% X,P,K

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.ccusa.org/990/ccusaar.pdf)

For the fiscal year 2010/2011, charges to members equaled \$233,555. The total cost to all members combined thus equaled 3.5% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which

they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$6,148,785

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$205,126)

Member List:

Abused Children's Fund, Inc.

Acton Institute for the Study of Religion and

Liberty

Advancing Native Missions

Affordable Housing for Americans in Need African Children's Fund for Orphaned and

Abandoned Children

Aid for African Catholic Missions

All Nations Bible Society

American Bible Society

Amor Ministries

Angel Airline Samaritans

Away with Human Trafficking and Sex Slavery

Baptist Charities of America

Baptist Children's Home Ministries

Baptist Discipling Ministries

Bethany Christian Services Inc. Bible Believers Fellowship, Inc.

Bright Hope International

Canvasback Missions, Inc.

Casas por Cristo

Catholic Baptismal Preparation and Support

(RCIA)

Catholic Charities USA

Catholic Near East Welfare Association (CNEWA)

Catholic Relief Services - USCCB

Catholic Religious Educators Association

Catholic Youth Foundation USA

Catholics For The Poor and Needy Worldwide

Child Rescue International Children of Zion, Inc. Children Rescue Mission

Children's Christian Lifeline Hunger and Medical

Relief

Children's Christian Relief Mission

Children's Survival Fund

Children's Worldwide Hunger & Health Relief

Christ For the City International

Christ-Centered Education/Redwood Christian

Schools

Christian Adoption and Orphan Care Christian Bowhunters of America

Christian Charities USA

Christian Comics: God's Word through the World's Most Popular Literature

Christian Freedom International

Christian Media and Arts for Positive Values,

Creative Paradox

Christian Medical & Dental Associations Christian Medical Care for Poor Children Christian Mission Teams International, Compassion and Gospel Outreach

Christian Relief Services Christian World Relief CityTeam Ministries

Colorado Christian University Commission To Every Nation

Compassion and Mercy Associates

CSI Ministries, Inc.

Deaf Video Communications of America, Inc.

Exodus International North America Farmers & Hunters Feeding the Hungry

Feeding Hungry Children

Filipino American Rural Mission

Five Talents-USA, Inc.

Forward Edge International

Global Opportunities for Christ

God's Kids Organization

Gospel for Asia, Inc.

Great Dads

Habitat for Humanity International

Harvest Time International

Holy Land Christian Ecumenical Foundation, Inc.

Hope Builders Ministries

Hope's Promise
IN Network

Institute for Creation Research
International Christian Adoptions
Jesuit Refugee Service/USA

Jesuit Volunteer Corps

Jews and Gentiles Joined in Messiah

Kids Hope USA Life Teen, Inc.

Literacy & Evangelism International

Living Water International

Love A Child

Lutheran Family Services of Nebraska, Inc.

Lutheran Hour Ministries Lutheran Volunteer Corps

Maranatha Baptist Bible College, Inc.

Medical Ministry International Medical Teams International Methodist Mission Home

Mission Safety International, Inc.

Missionaries of Jesus, Inc.

Missionary Care Services International National Association of Pastoral Musicians

Native American Children's Fund Network Education Program

Nightlight, Inc.

Olive Branch International
One Way Out of Pornography

Orphanos Foundation
Outreach International

Pax Christi USA

Persecuted Christians Care Fund

Plant With Purpose

Presbyterian Council for Chaplains and Military

Personnel

Russian Orphan Opportunity Fund

Scripture Union

Seniors Activity and Recreation Fund

Sky Cross, Inc.

Society of St. Vincent de Paul USA

Southeast Asia Christian Humanitarian Aid

Program

Sports Outreach Institute, Inc.

Suicide Prevention Care Fund

Teams for Medical Missions

TechMission Inc.

Teen Mania Ministries, Inc.

Thomas More Law Center

Ukrainian Catholic Education Foundation

United States Catholic Mission Association

Village Ministries International

Watoto Child Care Ministry

World Evangelical Alliance

World Impact

World Orphans

Youth for Christ USA, Inc.

Christian Service Charities



(c) 2010 Christian Service Charities. Content may be freely used if left unedited. Powered by LeapSeed.

Address: 44330 Premier Plaza, Suite 220, Ashburn, VA 20147

Website: www.christianservicecharities.org

CFC Listing: 10171 Christian Service Charities (703)638-2624 www.christianservicecharities.org

EIN#943193374 Christian charities you know and trust, working to overcome poverty, hunger, hopelessness, religious persecution, abuse, disease, illiteracy, homelessness,

addiction, broken families and separation from God. 3.1% X,W,T

Federation

Family: Neighbor to Nation

Fee: As published in 2012 Annual Report

(http://www.christianservicecharities.org/csc/aboutus/home.aspx)

There is no application fee or up-front cost to members before campaign receipts are collected. CSC's cost recovery practices are designed so that expenses based on a budget approved by the board are shared proportionally by all member organizations. The member organization's contribution towards cost recovery ('Membership fees') is calculated based on the member organization's gross pledges, subject to minimum and

maximum fee limits. For the most recent campaign year for which payments have been completed, average Membership fees (excluding member charities subject to the minimum and maximum limits) was 7.64%. Federation fees are inclusive, with no other fees or charges from the federation or from other entities.

Gross pledges in 2011 CFC: \$9,062,124

Net Assets as of 4/30/2012: \$654,738

CEO compensation: Tom Youngblood (\$152,542)

Highest paid independent contractor: none over \$100,000

Member List:

Care Net

A Child's Hope Fund Children's HopeChest

Advocates International Children's Hunger Relief Fund

Africa New Life Ministry **Christian Blind Mission**

Aid to Children, Youth and Families Christian Broadcasting Network, The 700 Club, CBN

AIDS Care Fund Christian Foundation for Children and Aging

Alcohol & Drug Recovery Fund Christian Legal Society

Alliance Defense Fund Christian Military Fellowship

Amen Foundation, The Christian Relief Fund

American Family Association Club Beyond/Military Community Youth

American Missionary Fellowship Ministries

Association for Christian Conferences, Teaching Compassion International

& Service (ACCTS) **Emergency Relief Response Fund Engineering Ministries International** Association of Christian Schools International

Association of Gospel Rescue Missions Family Research Council

Awana Clubs International Focus on the Family **Baptist World Alliance** Food for the Hungry

Global Recordings Network Bible League International

Biblica (Formerly International Bible Society) Hagar USA

Billy Graham Evangelistic Association **Healing Waters International**

Home School Foundation Blessings International International Christian Concern Cadence International

Campus Crusade for Christ's Great Commission **JAARS**

Foundation

Kids Around the World

Child Abuse Intervention Fund MAMA Project, Inc.

Child Evangelism Fellowship MANNA Worldwide Childcare Worldwide

Mephibosheth: Transforming Lives Through

Kids for the Kingdom

Children's Christian Hunger Network **Vocational Training**

Children's Food Fund/World Emergency Relief Mercy Ships Mexican Medical

Mission Aviation Fellowship

Mission to Children

Missionary Athletes International

Moody Bible Institute MOPS International

National Day of Prayer Task Force

Navigators, The

Nazarene Compassionate Ministries, Inc.

Offi cers' Christian Fellowship

Operation Blessing International Relief and

Development Corp.

Orphans Assistance & Rescue Inc.

Pioneers

Prison Fellowship

Prison Fellowship International

Samaritan's Purse Senior Care Fund

Servant Partners

Society of St. Andrew, The

Voice of the Martyrs, The

Warm Blankets Orphan Care International

Water Mission International

Willow Creek Association

World Concern - A Division of CRISTA Ministries

World Harvest Mission

World Reach, Inc.

World Vision, Inc.

Worldwide Christian Schools

Wycliffe Bible Translators

Young Life

Community Health Charities



Address: 1240 N Pitt Street, 3rd floor, Alexandria VA 22314

Website: www.healthcharities.org

CFC Listing: 12196 Community Health Charities (800)654-0845 www.healthcharities.org

EIN#136167225 Nationwide partnership of America's premier voluntary health

organizations providing medical research, patient, family and social services and public

and professional education in your community. 2.1% E,G,H

Federation

Family: None

Fee: As described in 2011 Annual Report, from page titled "Combined Federal Campaign"

(http://www.healthcharities.org/chcNational/files/ccLibraryFiles/Filename/0000000035

76/2011AnnualReport.pdf)

The Combined Federal Campaign (CFC) celebrated its 50 year anniversary. For nearly 50 years, Community Health Charities of America has had the honor of representing the nation's most recognized health charities in the Combined Federal Campaign – the largest

workplace giving campaign in the world. Since the CFC began, more than \$1 billion has been raised for the health charities the Community Health Charities membership.

Nearly \$35 million was pledged to Community Health Charities of America, its member health charities, and its state-level affiliates in the fall 2010 CFC. Donors pledged nearly \$26 million to the 63 organizations that make up the national membership of Community Health Charities of America, and more than \$9 million to Community Health Charities affiliates in partnership with their local member health charities. Across the country, several hundred campaigns are conducted as part of the CFC through community based federal employee committees called a Local Federal Coordinating Committee (LFCC). Each LFCC is responsible for the oversight of the local CFC. As such, the administrative fees associated with running a campaign vary by geographic area and size of the unique campaigns.

Operations of Community Health Charities of America are funded by corporate gifts and its member charities. Any one donor or campaign is not assessed a fee by Community Health Charities of America. Services provide to member charities include; assistance with preparation of applications, local and national representation, marketing, promotion and advertising, and processing and distribution of contributions from national and local and private and public sectors workplace giving campaigns. Most activity associated with administering the CFC 2010 by Community Health Charities of America and its affiliates has been completed as of June 30, 2011. The administrative costs by Community Health Charities of America and its affiliates, by its own policy, never exceeded 16% for the 2009 CFC.

All charities that participate in the CFC are reviewed annually for evidence that they are providing services on a local, state, national, or international level (depending on the type of application), as well as public and financial accountability. The Office of Personnel Management (OPM) calculates and publishes participating charities' ratio of revenue that is applied to administrative and fundraising expenses (AFR) in all campaign materials, and advises donors that an AFR in excess of 35% is considered high by many in the philanthropic community. For all campaigns, including public and private sector, in FY010, the headquarters office of the Community Health Charities reports an AFR of 2.1%, as typically computed by OPM.

Gross pledges in 2011 CFC: \$23,005,160

Net Assets as of 6/30/2011: \$1,669,404

CEO compensation: Thomas Bognanno (\$262,888)

Highest paid independent contractor: none over \$100,000

Member List:

AIDS Research Foundation (amfAR)
ALS Association, The (Amyotrophic Lateral
Sclerosis Association)
Alzheimer's Association

AMC Cancer Fund (formerly AMC Cancer Research Center) American Cancer Society (Combined Federal Campaign Only) American Diabetes Association American Hearing Research Foundation

American Heart Association (Combined Federal

Campaign Only)

American Kidney Fund

American Liver Foundation

American Lung Association

American Parkinson Disease Association, Inc.

Arthritis Foundation, Inc.

Autism Speaks

Breast Cancer Network of Strength

Breast Cancer Research Foundation, The

(private sector only)

Cancer Research Institute, Inc.

CaringBridge

Children's Tumor Foundation

Children's Heart Foundation, The

City of Hope

Colon Cancer Alliance

Cooley's Anemia Foundation, Inc.

Crohn's & Colitis Foundation of America

Cystic Fibrosis Foundation

Depression and Bipolar Support Alliance

Easter Seals

Endometriosis Association

Epilepsy Foundation of America

First Candle/SIDS Alliance

Huntington's Disease Society of America

Juvenile Diabetes Research Foundation

International

Leukemia & Lymphoma Society, Inc.

Lupus Foundation of America, Inc.

March of Dimes Foundation

Mental Health America (formerly National

Mental Health Association)

Muscular Dystrophy Association

Myasthenia Gravis Foundation of America, Inc.

NAMI (National Alliance on Mental Illness)

National Council on Alcoholism & Drug

Dependence (NCADD)

National Headache Foundation

National Hemophilia Foundation

National Hospice and Palliative Care

Organization

National Kidney Foundation, Inc.

National Multiple Sclerosis Society

National Parkinson Foundation

National Psoriasis Foundation

National Spinal Cord Injury Association

National Stroke Association

Pancreatic Cancer Action Network

Parkinson's Disease Foundation

Prevent Blindness America (National Society to

Prevent Blindness)

Research to Prevent Blindness, Inc.

Sickle Cell Disease Association of America, Inc.

Spina Bifida Association of America

St. Jude Children's Research Hospital

Susan G. Komen for the Cure

Tourette Syndrome Association, Inc.

Conservation & Preservation Charities of America



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.conservenow.org

CFC Listing: 11782 Conservation & Preservation Charities of America (800)626-6685

www.conservenow.org EIN#943217738 Overpopulation, deforestation, pollution, and the reckless waste of our natural resources must be met and addressed. Join us in saving

our world. 3.8% C,W,D

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.conservenow.org/990/CPCAAR.pdf)

For the fiscal year 2010/2011, charges to members equaled \$179,537. The total costs to all members combined thus equaled 5.5% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees

deducted from the donor-designated gifts they receive from the fund drives in which they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011 the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$2,229,973

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$145,752)

Member List:

Access Fund American Historical Association

Alliance for Community Trees American Whitewater

Alliance to Save Energy Antarctica and Southern Ocean Coalition

Amazon Conservation Association Appalachian Trail Conservancy

American Bird Conservancy Archaeological Conservancy

American Council for Environment and Science Archaeological Institute of America

American Discovery Trail Society

Association of Partners for Public Lands

Bear, Wolf & Cougar Conservation Alliance

American Forest Foundation Boone and Crockett Club
American Hiking Society Cascade Sierra Solutions

Center for Biological Diversity

Center for Food Safety

Center for International Environmental Law

Center for Watershed Protection Chesapeake Bay Foundation, Inc.

Civil War Trust

Climate Reality Project

Conservation & Preservation Charities of

America

Conservation and Protection of Public Lands

Consortium for Ocean Leadership, Inc.

Coral Reef Alliance

Delta Waterfowl Foundation

Earth Force, Inc.

EarthAction Alerts Network

Earthwatch Institute

Environmental Investigation Agency Equine Land Conservation Resource

Forest Conservation (Pinchot Institute for

Conservation)

Forest Guild

Forest History Society

George Washington's Mount Vernon Estate,

Museum & Gardens

Gettysburg Foundation Grand Canyon Association Green Empowerment

Green Seal

Greenpeace Fund Grist Magazine

Hawk Mountain Sanctuary Association

Hostelling International - USA

National Marine Sanctuary Foundation, The

National Park Foundation

National Park Trust

National Preservation Institute

Nature and Culture International

Nature Science Partnership to Save the Planet

Negative Population Growth
North Cascades Institute

NumbersUSA Education and Research

Foundation

Ocean Foundation

Organization of American Historians

Pacific Crest Trail Association

Pheasants Forever
Population Institute

Public Employees for Environmental

Responsibility

Rainforest Partnership

RARE

Rocky Mountain Elk Foundation

Ruffed Grouse Society

Safari Club International Foundation

Save America's Forests Fund

Soil and Water Conservation Society

Solar Electric Light Fund

Southeast Watershed Forum, Inc.

Take Me Fishing

Theodore Roosevelt Conservation Partnership,

Inc.

Trees, Water and People Tropical Forest Foundation

Trout Unlimited
Wilderness Inquiry

Wildlife Conservation Fund of America

Wildlife Forever
Wildlife Society, Inc.
Winter Wildlands Alliance
World Land Trust - US

Yellowstone Park Foundation, Inc.

Yosemite Conservancy

Do Unto Others: America's Emergency Relief, Development, and Humanitarian Outreach Charities



View our latest video to learn more about DUO charities!



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.duo.org

CFC Listing: 10271 Do Unto Others: America's Emergency Relief, Development, and Humanitarian

Outreach Charities (800)934-9755 www.duo.org EIN#943148590 Help respected,

efficient charities bring relief to the refugees of famine, epidemic, and war, end poverty,

protect the environment, and sow the seeds of peace. 4.3% M,S,E

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.duo.org/990/DUOar.pdf)

For the fiscal year 2010/2011, charges to members equaled \$142,403. The total cost to

all members combined thus equaled 5.8% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$2,028,007

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$122,660)

Member List:

Action Against Hunger USA
Adventist Development & Relief Agency
International
Adventures in Health, Education & Agricultural
Development, Inc. (AHEAD, Inc.)
Africa AIDS Assistance Fund

Africa Disease and Poverty Eradication Project

African American Opportunity Centers

Aid for Trash Dump Children - An UNForgotten
Fund

Air Serv International Airlift Volunteers in Disaster Response All Hands Volunteers

American India Foundation

Ashoka

Atlas Service Corps, Inc.
Bread for the World Institute

Brother's Brother Foundation Buddhist Tzu Chi Foundation Catholic Health Care for the Poor

Child Foundation

Children's Emergency Relief International

Concern America Convoy of Hope

Counterpart International

Curamericas Global

Dental & Medical Care for the Poor of Honduras

Deseret International Foundation, Inc. Dikembe Mutombo Foundation. Inc.

Direct Relief International

Do Unto Others: America's Emergency Relief,

Development, and Humanitarian

Outreach Charities

EndPoverty.org

Feeding Families Worldwide

Fellowship Association of Saint Therese Food Industry Crusade Against Hunger

Friends Without A Border

Global Community Service Foundation

Global Links
Global Volunteers
Grassroots International
HealthRight International
Heart To Heart International

Hong Bang HOPE worldwide India Partners

Institute for International Cooperation and

Development

International Foundation for Education and

Self-Help Internews Network

Joint Development Associates International

Lambi Fund of Haiti Literacy for the World Make-A-Wish Foundation® International

MAP International Nuru International

ORBIS

Pedals for Progress, A New Jersey Nonprofit

Corporation Ploughshares Fund

Polish American Congress Charitable

Foundation (PACCF)

Polish American Education, Scholarship and

Cultural Foundation

Population Action International

Reach Vietnam

Refugees International Relief International

Search for Common Ground Seed Programs International

SEVA Foundation

South Africa Development Fund

Teresa Charities, Inc.

Think on These Things Ministries International -

(3.T.M.)

Trickle Up Program, Inc. Turkish Philanthropy Funds United Palestinian Appeal

United States Association for UNHCR

Volunteers in Asia Water For People

Water.org

Wheelchair Foundation, a division of Global Health & Education Foundation

Where There Is No Doctor

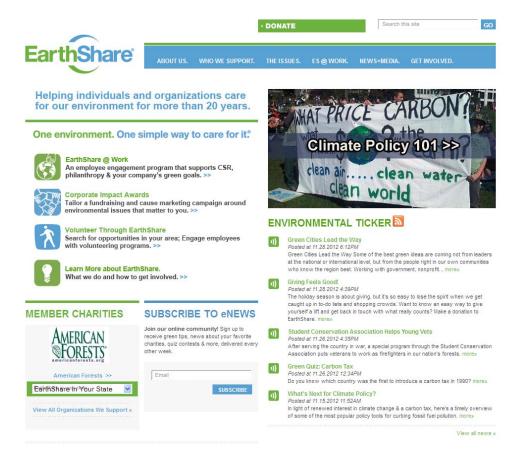
WhyHunger

Wisconsin/Nicaragua Partners of the Americas,

Inc.

World Neighbors World ORT, Inc.

EarthShare



Address: 7735 Old Georgetown Road, Suite 900, Bethesda, MD 20814

Website: www.earthshare.org

CFC Listing: 10252 EarthShare (800)875-3863 www.earthshare.org EIN#521601960 Donations are

shared among our member groups to protect our environment, health, wildlife, and natural resources. One environment, one simple way to care for it. 5.5% C,S,D

Federation

Family: None

Fee: As published in 2010 Annual Report

(http://earthshare.typepad.com/images/Annual_Reports/2010_annual_report.pdf)

EarthShare's primary method of fundraising is through workplace giving campaigns with governments, corporations, and other institutions. EarthShare functions as the representative of its member charities in these campaigns.

All of EarthShare's member charities receive 100% of all contributions designated to them by donors. Shares of funds donated directly to EarthShare as well as the costs of EarthShare's services are shared among the charity members in differing proportions based on each member's designated donations from all workplace campaigns and its leadership role or other contributions to the functioning of EarthShare.

For the fiscal year ended June 30, 2010, EarthShare raised \$10,440,503 in total contributions from public and private sector employees, corporate gifts and matches, and on-line donations; and had administrative, fundraising and general expenses of \$716,480 (6.9%) that were charged to the member charities for EarthShare's services.

The Board of Directors of EarthShare, which includes representatives from the member charities and workplace campaign sponsors, approves the budget and all expenditures.

EarthShare is audited annually. Its Annual Report, Conflict of Interest Policy, GuideStar financial profile, and IRS Form 990 are available at http://www.earthshare.org/about-earthshare.html.

EarthShare meets all of the financial and accountability standards of the Better Business Bureau's Wise Giving Alliance.

Gross pledges in 2011 CFC: \$4,526,933

Net Assets as of 6/30/2011: \$440,790 (from 990)

CEO compensation: Kalman Stein (\$172,329)

Highest paid independent contractor: none over \$100,000

Member List:

African Wildlife Foundation Earth Day Network

American Farmland Trust Earthjustice

American Forests Environment America Research & Policy Center

American Rivers Environmental Defense Fund
Arbor Day Foundation Environmental Law Institute

Beyond Pesticides (National Coalition Against Environmental and Energy Study Institute

the Misuse of Pesticides)

Friends of the Earth

Center for Health, Environment and Justice Izaak Walton League of America

Clean Water Fund

Jane Goodall Institute for Wildlife Research,

Conservation Fund (The)

Education and Conservation (The)

Conservation International Land Trust Alliance

Defenders of Wildlife National Audubon Society

National Fish and Wildlife Foundation National Parks Conservation Association

National Wildlife Federation

Natural Resources Defense Council

Nature Conservancy (The)

Ocean Conservancy

Oceana

Peregrine Fund (The)

Pesticide Action Network North America

Rails-to-Trails Conservancy

Rainforest Alliance

Rocky Mountain Institute

Scenic America

Sierra Club Foundation (The)

Student Conservation Association (The)

Surfrider Foundation

Trust for Public Land (The)

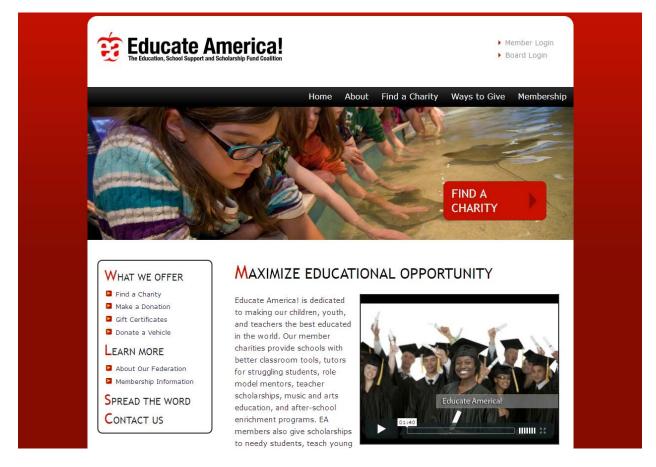
Union of Concerned Scientists

Wilderness Society (The)

Wildlife Conservation Society

World Wildlife Fund

Educate America!



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.educateamerica.org

CFC Listing: 10274 Educate America The Education, School Support and Scholarship Funds Coalition

(800)626-7094 www.educateamerica.org EIN#943193387 Your gift will be shared among America's finest educational opportunity charities, dedicated to making our children and

young people the best educated in the world. 4.1% B,O,W

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.educateamerica.org/990/EAAR.pdf)

For the fiscal year 2010/2011, charges to members equaled \$37,479. The total costs to all members combined thus equaled 2.4% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which

they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$1,297,293

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

Accuracy in Media, Inc. Challenger Center for Space Science Education

Afterschool Alliance Children's Scholarship Fund
Alliance for School Choice, Inc. Daniel Pearl Foundation
American Indian College Fund Diplomacy Matters – AFSA

American Indian Higher Education Consortium DonorsChoose.org

American Indian Services Educate America! The Education, School
American Library Association Support and Scholarship Funds
Army Historical Foundation Coalition

Asian & Pacific Islander American Scholarship Excellence in the Classroom

Fund Family Literacy, National Center for

Astronomical Society of the Pacific Flight Safety Foundation

Center for Excellence in Education Foreign Service Youth Scholarships - AFSA

Freedom to Read Foundation
Institute for Financial Literacy, Inc.
Institute of International Education
International Center for Journalists, Inc., The
International Partnership for Service-Learning
and Leadership

Japan-America Student Conference Jumpstart for Young Children, Inc. Library of America

MATHCOUNTS Foundation
Mr. Holland`s Opus Foundation
Music Education Matters!, NAfME

National Association for Urban Debate Leagues National Congress of Parents & Teachers National Council on U.S. - Arab Relations

National FFA Foundation, Inc.

National Foundation for Advancement in the Arts

National Society of Black Engineers

National Space Society

NEA Foundation for the Improvement of

Education

Outward Bound

Parents as Teachers National Center

Posse Foundation, Inc.

Project Management Institute Educational

Foundation

Project Vote

ProLiteracy Worldwide

Riverside Military Academy, Inc.

Science Olympiad

SETI Institute

Simon Youth Foundation
Space Frontier Foundation

Street Schools for At-Risk Youth

Woodrow Wilson National Fellowship

Foundation

World Learning

Global Impact



Address: 66 Canal Center Plaza, Suite 310, Alexandria, VA 22314

Website: www.charity.org

CFC Listing: 10187 Global Impact (800)836-4620 www.charity.org EIN#521273585 Supports leading

U.S.-based international charities to address critical needs throughout the world. We help ensure sustainable solutions by meeting real needs with real results. 3.1% Q,M,S

Federation

Family: None

Fee: As published in 2012 Annual Report (page 10)

http://charity.org/sites/default/files/Global Impact 2012 web AR.pdf

Statement of Dues and Fees

The Board of Directors, which includes funded charity representatives, approves a maximum expense budget. Actual expenses may not exceed this ceiling and are funded by cost recovery from donations and revenue from other sources. Costs are not recovered on a percentage basis. Unless a funded charity elects to participate in

optional state registration and/or cooperative advertising programs, no service fees are charged. Global Impact does not charge dues.

Gross pledges in 2011 CFC: \$8,458,340

Net Assets as of 6/30/2012: \$5,430,627 (unrestricted)

\$ 37,123 (temporarily restricted)

\$5,467,750

CEO compensation (2011): Renee Acosta (\$468,003)

Highest paid independent contractor (2011): Charitable Pledge Processing (\$344,714)

Member List:

ACCION International Heifer International

African Medical & Research Foundation (AMREF) Helen Keller International
Africare Himalayan Cataract Project

American Himalayan Foundation International Executive Service Corps

American Jewish World Service International Eye Foundation
American Near East Refugee Aid (ANERA) International Medical Corps

American Refugee Committee International Orthodox Christian Charities
AmeriCares International Partnership for Microbicides

Ashoka International Relief Teams

Boy Scouts of America – Aloha Council International Rescue Committee

Boy Scouts of America – Far East Council International Youth Foundation

Boy Scouts of America – Transatlantic Council Landesa

CARE Lutheran World Relief

ChildFund International Mercy Corps

Children International Millennium Promise
Christian Reformed World Relief Committee) Near East Foundation

Church World Service NetHope

Doctors Without Borders/Medécins Sans Operation Smile

Frontières USA Opportunity International

ECHO Oxfam America

EngenderHealth Pan American Development Foundation

Episcopal Relief & Development Partners In Health

Feed My Starving Children PATH

FINCA International PCI-Media Impact

Freedom from Hunger Plan USA

Girl Scouts Overseas Planned Parenthood Federation of America Intl

Health Volunteers Overseas Project HOPE

Rotary Foundation of Rotary International
Salvation Army World Service Office (SAWSO)
Save the Children
SightLife
SOS Children's Villages – USA
TechnoServe
UNICEF, U.S. Fund for
Unitarian Universalist Service Committee

United Methodist Committee on Relief (UMCOR)
United Seamen's Service
Water for People
William J. Clinton Foundation
Women for Women International
World Relief
World Vision

Health & Medical Research Charities of America



Health & Medical Research Charities of America

1100 Larkspur Landing Circle Suite 340 Larkspur, CA 94939 1.800.626.6891









Members Log In Board Log In

Organizations searching for a cure to the diseases that afflict our Transportation and assistance for patients and their families

Health care for the needy, and much, much more Health & Medical Research Charities of America (HMR) is a nonprofit organization that pre-screens high quality national and international charities and presents them for your giving

This site will help you find health and medical research groups that meet your interests, present information about their missions and programs, and link you to their web sites and/or email. Postal addresses, telephone, and fax numbers are also provided here. View Our <u>Charities</u> or perform a <u>Charity Search</u>, or click the <u>Give Online</u> button for secure and safe online giving.



With the GiveDirect credit card voluntial disconnect credit card processing service, no fees are taken on your Visa or Mastercard donation. We receive 100% of your gift. A low fee of 2.85% is deducted from American Express donations.

[Other Ways To Give]

View our video below to learn more about Health & Medical Research Charities of America.







Campaign.

Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.hmr.org

11832 Health & Medical Research Charities of America (800)626-6891 www.hmr.org **CFC Listing:**

> EIN#943217739 Health. Life's most important ingredient. Restoring wellness through research, diagnosis, treatment, and prevention of the diseases that plague our family,

friends, loved ones - ourselves. 1.9% E,G,H

Federation

Family: Maguire/Maguire

As published in 2011 Annual Report (http://www.hmr.org/990/hmrar.pdf) Fee:

> For the fiscal year 2010/2011, charges to members equaled \$534,693. The total costs to all members combined thus equaled 4.5% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which

they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011 the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$10,274,577

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$387,263)

Member List:

Accordia Global Health Foundation

Advocates for Youth

Aging Research, American Federation for (AFAR)

AIDS and Sexually Transmitted Disease

Information Services of the American

Social Health Association

AIDS Programs of the National Minority AIDS

Council

AIDS Treatment and Research Information

AIDS United

AIDS Vaccine Initiative, International

Air Ambulance Angels West

Alexander Graham Bell Association for the Deaf

and Hard of Hearing

Alopecia Areata Foundation National

Alzheimer's Disease Research

Alzheimer's Foundation of America

Alzheimer's Research and Prevention

Foundation

Alzheimer's Research Foundation, Fisher Center American Academy of Otolaryngology - Head and Neck Surgery Foundation American Association of Kidney Patients, Inc. Diabetes Action Research and Education American Chronic Pain Association Foundation Diabetes Aid and Research Fund American Medical Overseas Relief American Nurses Foundation Diabetes Health and Research Institute Diabetes Prevention and Aid Fund American Society of Tropical Medicine & **Diabetes Transplant Fund** Hygiene American Tinnitus Association Disability Rights International **Amputee Coalition of America** Disabled Children, Adults & Seniors: Lives **Angel Airlines for Clinical Trials** Enhanced by FODAC Down Syndrome Research & Treatment **Angel Patient Transport Services** Angels Donate Frequent Flyer Miles Foundation Anxiety Disorders, Panic, & Stress Research and Dystonia Medical Research Foundation **Awareness Foundation** Eye and Tissue Banks International Aplastic Anemia & MDS International Eye Bank Association of America Foundation Facial Pain Association Arthritis National Research Foundation Families of Spinal Muscular Atrophy Asthma, Cancer & Heart Disease Prevention Food Allergy and Anaphylaxis Network Through Smokefree Air Foundation for Ichthyosis & Related Skin Types, Autism Intervention and Treatment Research --Inc. Organization for Autism Research Gift of Life Bone Marrow Foundation Autism Research - The Autism Society of Gluten Intolerance Group of North America Grace Flight of America America Foundation for Graves` Disease and Thyroid Foundation Autism Research Center - Family Support, Diagnostics, and Advocacy for Effective Haitian Health Foundation Treatment Health & Medical Research Charities of America **Autoimmune Diseases Association** Hearing Health Foundation **Black AIDS Institute** Hearing Loss Association of America Bone Marrow Donor Registry - American Heart Disease Research Institute HelpHOPELive **Brain & Behavior Research Foundation** Brain Injury Association of America Hepatitis Foundation International Cancer and Aging Research Program Herbal Medicine Institute Hospice Foundation for End-of-Life Care **Cancer Curing Society** Caregivers Association of America Hospice Foundation of America Celiac Central, National Foundation for Celiac Hospice, Pathways Home Health and Hospice **Awareness** Immune Deficiency Foundation Celiac Disease Foundation Immunization Action Coalition Chronic Fatigue and Immune Dysfunction In Need of Diagnosis, Inc. Syndrome (CFIDS) Association of International Dyslexia Association, Inc. America International OCD Foundation Cure Alzheimer's Fund Johns Hopkins University Diabetes & Immune Disease National Research Kidney Disease Aid and Research Fund

Lahey Clinic

Institute

Loma Linda University Medical Center Medical Education Institute Medical Research Foundation for Non-Toxic and

Cost-Effective Therapies

Mended Hearts, Inc.

Mesothelioma Applied Research Foundation Michael J. Fox Foundation for Parkinson's

Research

Migraine Research Foundation, Inc.

Multiple Myeloma Research Foundation

(MMRF)

Multiple Sclerosis Foundation

Multiple Sclerosis, Can Do

Narcolepsy Network

National Consumer Voice for Quality Long-Term

Care

National Eczema Association for Science and Education

National Education Association Health

Information Network

National Gaucher Foundation

National Jewish Health

National Meningitis Association National Stuttering Association

New York Stem Cell Foundation, Inc.

Osteoporosis Foundation

Pachyonychia Congenita Project

Paralyzed Veterans Of America Spinal Cord

Research Foundation (SCRF)

Parkinson's Research Center, Michael Stern

Foundation

PKD Foundation

Planned Parenthood Federation of America

Population Council

Population Reference Bureau

Pulmonary Hypertension Association Reflex Sympathetic Dystrophy Syndrome

Association of America

RESOLVE: The National Infertility Association

Restless Legs Syndrome Foundation

Retinitis Pigmentosa International Society for Degenerative Eye Disease and Related

Disorders

Rett Syndrome Foundation, International

Safe Tables Our Priority

Sanford - Burnham Medical Research Institute

Scleroderma Research Foundation

Sexuality Information and Education Council of

the United States

Sjogren's Syndrome Foundation Inc.

Skin and Dental Dysfunction Foundation

Sleep Apnea Association, American

Spinal Cord Injury Network International

Spondylitis Association of America

Starkey Hearing Foundation

Stroke/Brain Injury Communication Disorders

Foundation

Sturge-Weber Foundation

Stuttering Foundation of America

Suicidology, American Association of

Thyroid Association, American

TMJ Association, Ltd.

Toxic Chemical Safety

Transplants, The National Foundation for

Vascular Disease Foundation

Vegetarian Resource Group

Visiting Nurse Associations of America

Volunteer Eye Surgeons International, LTD

Wheels for Humanity

Williams Syndrome Association, Inc.

Health First

America's Charities		elp others.				LOGIN	REGISTER SEARCH
FOR EMPLOYERS	FOR CHARITIES	GIVE NOW	NEWS & VIEWS	SUCCESS STORIES	ABOUT US		
Health First - America's Charities Mission Details Supporting those facing life-threatening illness, giving comfort and aid, conducting much-needed research, member organizations' programs provide services that may be found nowhere else. Give Now >						Charity Search Search Keywords Charity Category <any> Advanced Search Search</any>	٧
Services Animal Services • Children • Civil and Human Rights • Education • Environment • Health • Human Services • All						Have Questions Visit our FAQ section. • Employer Campaig	

Address: 14150 Newbrook Dr. Suite 110 Chantilly, VA 20151

Website: www.charities.org

CFC Listing: 10963 Health First - America's Charities (800)458-9505 www.charities.org

EIN#300186796 Supporting those facing life-threatening illness, giving comfort and aid, conducting much-needed research, member organizations' programs provide services

that may be found nowhere else. 7.5% E,G,P

Federation

Family: America's Charities

Fee: As published in 2010 Annual Report

(http://www.charities.org/sites/www.charities.org/files/Health First AnnualReport-2010.pdf)

Member Charity Fees (Fall 2009 Campaigns)

Health First member organizations are not charged for "cost sharing" of federation expenses, however the members pay fees that are determined by their pledge levels in both Combined Federal Campaign and Private Sector Campaigns for a given year.

The fee is a sliding scale, which was designed to lower the fee percentage due as the charities pledge totals increase. It is as follows:

- 17.5% of pledge for pledges up to \$700,000 (with a minimum fee of \$9,000)
- 13% of pledge for pledges over \$700,000, but less than \$1.5 million
- 10% of pledge for pledges over \$1.5 million

Fees are paid in one of two ways.

- 1) Collected from the charity's monthly distribution over a 10 month period.
- 2) Paid directly by the charity on a quarterly basis.

The amount raised in 2010 in gross pledges are as follows:

CFC = \$3,560,778 Private Sector = \$513,369

Gross pledges in 2011 CFC: \$2,316,844

Net Assets as of 12/31/2011: \$224,554

CEO compensation: N/A (shares President/CEO with America's Charities)

Highest paid independent contractor: none over \$100,000

Member list:

Alzheimer's and Aging Research Center
Arthritis & Chronic Pain Research Institute
Black Women's Health Imperative
Breast Cancer Coalition
Cancer Research and Prevention Foundation
(Prevent Cancer Foundation)
Christopher and Dana Reeve Foundation
Diabetes Research Institute Foundation, Inc.
Dystrophic Epidermolysis Bullosa Research
Association of America
Hospice America (American Hospice
Foundation)
International Planned Parenthood Federation,
Western Hemisphere Region

John Wayne Cancer Institute
Lance Armstrong Foundation
LUNGevity Foundation
Melanoma Research Foundation
Multiple Sclerosis Association of America
NARAL Pro-Choice America Foundation
National Down Syndrome Society
National Marfan Foundation
National Organization for Rare Disorders
(NORD)
Ovarian Cancer Research Fund
Tuberous Sclerosis Alliance

United Cerebral Palsy

Hispanic & Latino Charities of the US



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.hlcusa.org

CFC Listing: 10947 Hispanic & Latino Charities of the U.S. and the Americas (Hispanic United Fund)

(800)696-5941 www.hlcusa.org EIN#680455509 The voice of America's Hispanic Heritage and Latino charities, working together to build stronger communities and

brighter futures for our families and our neighbors worldwide. 5.1% B,P,W

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.hlcusa.org/990/HLCAR.pdf)

For the fiscal year 2010/2011, charges to members equaled \$36,607. The total costs to all members combined thus equaled 4.0% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which

they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be 10%.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$562,472

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

Americas Relief Team

Amigos de las Americas

Children of Nicaragua Fabretto Foundation

Corazón, Inc.

El Porvenir

ESPERANCA

Evangelical Christian Humanitarian Outreach for

Cuba, Inc.

Faith In Practice

Great Minds in STEM

Hispanic & Latino Charities of the U.S. and the

Americas

Hispanic and Asian Children Services

Hispanic Association of Colleges and Universities

Hispanic Children and Families Fund

Hispanic Children's Education Fund

Hispanic College Fund

Hispanic National Bar Foundation

Hispanic Scholarship Fund

Honduras Hope

Mexican American Legal Defense and

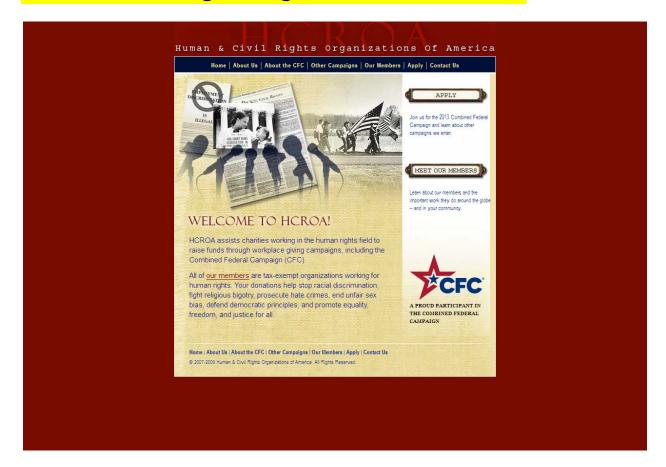
Educational Fund

Mexico-US Solidarity Network

National Council of La Raza

National Hispana Leadership Institute

Human & Civil Rights Organizations of America



Address: 125 Washington St., Suite 201, Salem MA 01970

Website: www.hcr.org

CFC Listing: 11232 Human & Civil Rights Organizations of America (978)744-2608 www.hcr.org

EIN#943193388 Help stop racial discrimination, fight religious bigotry, prosecute hate crimes, end unfair sex bias, defend democratic principles, and promote equality,

freedom, and justice for all. 3.2% R,Q,I

Federation

Family: Workplace Giving Alliance

Fee: As published in 2012 Annual Report

(http://www.hcr.org/upload/HCROA%202012%20annual%20report.pdf)

We received revenue from donations made directly to HCROA, from service fees charged to our member charities, and from fees paid by federations receiving administrative services.

As reported on our Form 990, total revenue in FY 12 was \$1,528,080. Of this amount, \$600,382 represented fees charged to our members and other federations, with the bulk of these fees being paid by these other federations. We distributed \$929,098 to our member charities, reflecting funds received on their behalf from the CFC.

We state our fees in advance. Charities applying to the CFC in affiliation with our federation are asked to sign a form which acknowledges our fee policy. For the 2012 CFC, the federation's fee policy was stated as follows:

HCROA asks members to contribute to the cost of screening applications, reporting pledges, distributing funds, and other CFC related activity. The fee to be paid by any organization reflects that organization's net receipts in the CFC.

For the 2012 CFC, HCROA will charge 4.5 percent of a member's net receipts, with a minimum fee of \$350. HCROA will never assess more than one third of an organization's net receipts even if this does not meet the \$350 minimum. The fee will be capped at \$5,000.

Gross pledges in 2011 CFC: \$1,118,323

Net Assets as of 4/30/2012: \$199,969

CEO compensation: Marshall Strauss (\$115,000)

Highest paid independent contractor: none over \$100,000

Member List:

Advocacy Project CenterLink

Advocates for Human Rights Community Voice Mail National Office

American Indian Science and Engineering Criminal Justice Legal Foundation

Society Dalai Lama Foundation

American Islamic Congress

Dui Hua Foundation

American Jewish Committee

EarthRights International

Electronic Frontier Foundation

Anti-Defamation League of B'nai B'rith Equal Rights Advocates

Asian American Justice Center Equality Forum
Association for Union Democracy Equality Now

Astraea Lesbian Foundation for Justice Fairness & Accuracy in Reporting

Catholic Legal Immigration Network Freedom House

Center for American Progress Gay & Lesbian Alliance Against Defamation

Center for Justice & Accountability Gender Action
Center for Law and Social Policy Global Exchange

Center for Victims of Torture GLSEN

CENTER OF CONCERN Gray Panthers Project Fund

Human Rights in China Human Rights Watch Immigration Equality

Indian Law Resource Center

Institute for Food and Development Policy

Interfaith Worker Justice

International Campaign for Tibet

International Gay & Lesbian Human Rights

Commission

International Labor Rights Forum Jobs with Justice Education Fund

Lambda Legal Defense and Education Fund Latin America Working Group Education Fund

National Center for Lesbian Rights

National Coalition to Abolish the Death Penalty

National Federation of the Blind National Housing Law Project National Immigration Forum

National Immigration Project of the National

Lawyers Guild

National Law Center on Homelessness and

Poverty

National Save the Family Farm Coalition

Parents, Families and Friends of Lesbians and

Gays

Polaris Project

Public Citizen Foundation

Quixote Center Sojourners

Southeast Asia Resource Action Center

Street Law

Survivors of Torture International

Tahirih Justice Center

Tibet Fund

United for a Fair Economy

United National Indian Tribal Youth

United To End Genocide

Urgent Action Fund Women's Human Rights

Violence Policy Center

Washington Office on Latin America

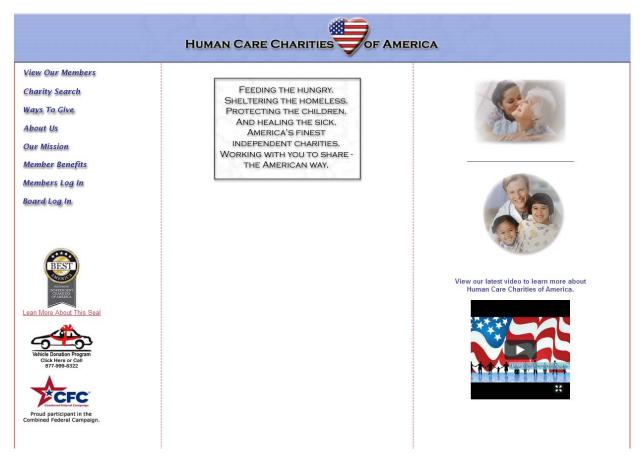
Wellstone Action Fund

Witness

Women's Leadership Fund

World Federalists Association

Human Care Charities of America



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.hcare.org

CFC Listing: 10263 Human Care Charities of America (Independent Charities of America) (800)477-

0733 www.hcare.org EIN#943067804 Feeding the hungry. Sheltering the homeless. Protecting the children. And healing the sick. America's finest independent charities.

Working with you to share- the American way. 1.7% P,W,T

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.hcare.org/990/ICAar.pdf)

For the fiscal year 2010/2011, federation expenses for CFC exceeded revenue by

\$210,590 and thus this amount was charged to CFC member agencies.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which

they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$2,684,062

Net Assets as of 4/30/2011: \$55,304

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$967,703)

Member List:

ACCION USA, Inc. Black Charities for Children, Families,

Advertising Council, Inc. Communities

Air Charity Network Brady Center to Prevent Gun Violence

Airlift Hope of America Carter Center

Alliance for Consumer Education Center for Auto Safety

American Humanist Association

Angel Airlift Mid-Atlantic

Angel Flight Northeast

Angel Fuel for Life

Center on Budget and Policy Priorities

Concerns of Police Survivors, Inc. (COPS)

Congressional Black Caucus Foundation, Inc.

Art For Humanity Conservation and Service Corps

Correctional Peace Officers Foundation

Crime Victim Law Institute, National

Crime, Crisis and Disaster Victims Assistance -

National Organization for Victim Assistance

Disabled Youth Leadership Fund

Dream Foundation

Energy Cures

Faces & Voices of Recovery

FARM AID

Farmers' Legal Action Group, Inc.

Federal Employee Education and Assistance

Fund (FEEA)

Federalist Society for Law and Public Policy

Studies

Federation for American Immigration Reform

Free Wheelchair Mission

Global Rights

Helping Hands: Monkey Helpers for the

Disabled

Homelessness, National Alliance to End

Hospice Angel Alrlines

Housing for Homeless Children and Families

Human Care Charities of America

International Association for Human Values

International Fellowship of Christians & Jews,

Inc.

International Social Service-United States of

America Branch, Inc.

Jobs!

Joint Center for Political and Economic Studies,

Inc.

Jubilee USA Network

Kiwanis International Foundation, Inc.

Leadership Conference Education Fund

Malaria - Nothing But Nets

Marijuana Policy Project Foundation

Media Research Center

Mercy Flight Southeast

Minority Media & Telecommunications Council

National Center for Policy Analysis

National Congress of American Indians

National Peace Corps Association

New Ways Ministry

Oxford House

Partnership for Public Service

Patient Advocate Foundation

Security Through Science

Travelers Aid International

Trevor Project

United Ukrainian American Relief Committee,

Inc.

Winn Feline Foundation, Inc.

World Federation for Mental Health

Young Concert Artists, Inc.

Human Service Charities of America



(c) 2010 Human Service Charities of America. Content may be freely used if left unedited. Powered by LeapSeed

Address: 44330 Premier Plaza, Suite 220, Ashburn, VA 20147

Website: www.hsca.org

CFC Listing: 10170 Human Service Charities of America (703)764-3175 www.hsca.org

EIN#943240353 People helping people. Making a difference to the disabled and disadvantaged. Feeding the hungry. Restoring the sick. And supporting your federal,

postal and military service. 3.1% P,E,B

Federation

Family: Neighbor to Nation

Fee: As published in 2012 Annual Report (https://www.hsca.org/hsca/aboutus/home.aspx)

There is no application fee or up-front cost to members before campaign receipts are collected. HSCA's cost recovery practices are designed so that expenses based on a budget approved by the Board are shared proportionally by all member organizations. The member organization's contribution towards cost recovery ('Membership Fees') is calculated based on the member organization's gross pledges, subject to minimum and maximum fee limits. For the most recent campaign year for which payments have been

completed, average Membership Fees (excluding member charities subject to the minimum and maximum limits) was 9.02%. Federation fees are inclusive, with no other fees or charges from the federation or from other entities.

Gross pledges in 2011 CFC: \$841,249

Net Assets as of 4/30/2012: \$73,362

CEO compensation: Tom Youngblood (paid by Christian Service Charities)

Highest paid independent contractor: none over \$100,000

Member List:

Adopt America Network

American Council of the Blind

American Foundation for Suicide Prevention

Child Aid

Children Affected by AIDS Foundation

Children's Cancer Assistance Fund

Disabled and Alone/Life Services for the Handicapped

Guide Dog Foundation for the Blind, Inc.

HealthStore Foundation, The

Human Service Charities of America

Let's Cure CP

Lions Clubs International Foundation

MAZON: A Jewish Response to Hunger

Mission: Readiness, Military Leaders for Kids

National Center for Fathering

National Right to Life Educational Trust Fund

Oklahoma City National Memorial Foundation

Public Radio International

Rachel's Challenge

ShelterBox USA

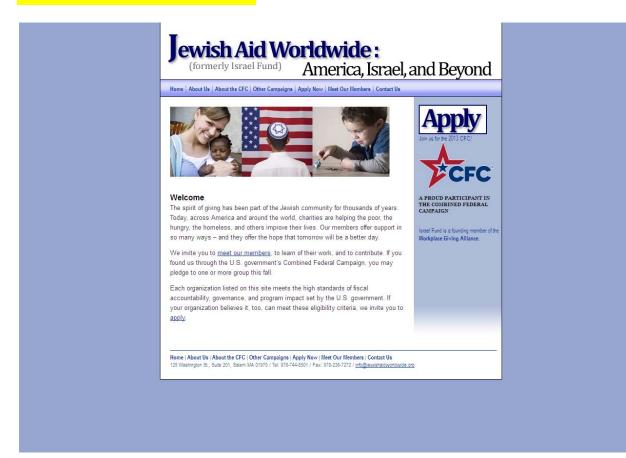
Us TOO International Prostate Cancer Education & Support Network

Volunteers of America, Inc.

White Bison

Youth Law Center

Jewish Aid Worldwide



Address: 125 Washington St., Suite 201, Salem MA 01970

Website: www.jewishaidworldwide.org

CFC Listing: 11233 Jewish Aid Worldwide: America, Israel, and Beyond, Inc. (978)744-6501

www.jewishaidworldwide.org EIN#201358418 Working in the great Judaic tradition toward justice and peace, charity for the poor and education and research for the

future. 4.3% P,B,W

Federation

Family: Workplace Giving Alliance

Fee: As published in 2012 Annual Report

(http://www.jewishaidworldwide.org/upload/2012%20Annual%20Report%20JAW.pdf)

Jewish Aid Worldwide received revenue from donations made directly to JAW and from service fees charged to our member charities.

As reported on our Form 990, total revenue in FY 12 was \$234,163. Of this amount, \$7,656 represented fees charged to our members. We distributed \$191,931 to our member charities, reflecting funds received on their behalf from the CFC.

We state our fees in advance. Charities applying to the CFC in affiliation with us are asked to sign a form which acknowledges our fee policy. For the 2012 CFC, the federation's fee policy was stated as follows:

JAW asks members to contribute to the cost of screening applications, reporting pledges, distributing funds, and other CFC related activity. The fee to be paid by any organization reflects that organization's net receipts in the CFC.

For the 2012 CFC, JAW will charge 4.5 percent of a member's net receipts, with a minimum fee of \$350. JAW will never assess more than one third of an organization's net receipts even if this does not meet the \$350 minimum. The fee will be capped at \$5,000.

Gross pledges in 2011 CFC: \$238,699

Net Assets as of 4/30/2012: \$21,515

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

Abraham Fund Initiatives Ezer Mizion

American Committee for Shaare Zedek Hospital Friends of Israel Disabled Veterans

in Jerusalem Friends of Israel Scouts
American Committee for the Weizmann Friends of Yad Sarah

Institute of Science Girls Town Or Chadash

American Friends of Chaiyanu Hadassah, The Women's Zionist Organization of American Friends of IDC America

American Friends of Kiryat Sanz Laniado Hand in Hand

Hospital Israel Children's Cancer Foundation
American Friends of Meshi Israel Tennis Centers Foundation

American Friends of Neve Shalom/Wahat al- Israel Special Kids Fund

Salam Jerusalem Foundation

American Friends of Rabin Medical Center Just One Life

American Friends of the Hebrew University Medical Development for Israel
American Friends of the Rambam Medical Museum of Jewish Heritage

Center Nesiya Institute

American Friends of the Tel-Aviv University

One Family Fund

American Friends of Tzohar Shomrey Mishpat: Rabbis for Human

American Friends of Yad Eliezer Rights/North America

American Society of the University of Haifa Youth Renewal Fund

Jewish Charities of America



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.jewishcoa.org

CFC Listing: 10895 Jewish Charities of America (888)517-8499 www.jewishcoa.org EIN#680473577

Repair the World! Support American Jewish Charities- feed the hungry, heal the sick, shelter the displaced, and pursue justice, freedom, and peace for all humanity. 6.4%

X,Q,P

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.jewishcoa.org/990/JCAar.pdf)

For the fiscal year 2010/2011, charges to members equaled \$46,245. The total costs to

all members combined thus equaled 6.1% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees

deducted from the donor-designated gifts they receive from the fund drives in which they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$424,800

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

All 4 Israel

Amcha for Tsedakah

American Associates, Ben Gurion University of the

Negev, Inc.

American Committee for Tel Aviv Foundation

American Friends of AACI

American Friends of Beit Hatfutsot American Friends of Leket Israel

American Friends of Magen David Adom

American Friends of Migdal Ohr

American Friends of Nishmat

American Friends of Shehebar Sephardic Center American Friends of The Israel Philharmonic

Orchestra

American Jewish Joint Distribution Committee Inc. Association of Jewish Family & Children`s Agencies,

Inc.

AVODAH: The Jewish Service Corps

Blue Card

ELEM Youth in Distress

Environmental Protection Society of Israel

Foundation For Jewish Culture

Friends of Yemin Orde, Inc.

Givat Haviva Educational Foundation

Hillel: The Foundation for Jewish Campus Life International Sephardic Education Foundation

JBI International, Inc.

Jewish Charities of America

Jewish Community Centers Association of North America

Jewish Community Day School Network

Jewish Funds for Justice

Jewish Institute for National Security Affairs

Jewish National Fund (Keren Kayemeth LeIsrael),

Inc.

Jewish Telegraphic Agency

Jewish Women International

Jewish Women's Archive, Inc.

Jews for Judaism

Keren Or, Inc.

Maccabi USA/Sports for Israel

Masorti Foundation for Conservative Judaism in

Israel

National Council of Jewish Women

New Israel Fund

North American Conference on Ethiopian Jewry

ORT America, Inc.

Pardes Institute of Jewish Studies North America

Sharsheret

Shomrey Mishpat Rabbis for Human Rights - North

America

Society for Humanistic Judaism

Medical Research Charities



Address: 125 Washington St., Suite 201, Salem MA 01970

Website: www.medicalresearchcharities.org

CFC Listing: 10899 Medical Research Charities (978)607-0164 www.medicalresearchcharities.org

EIN#943148591 AIDS. Arthritis. Blindness. Cancer. Heart disease. Fight back by

supporting medical research and help discover the prevention and cure for these and

other diseases. 1.9% H,B,G

Federation

Family: None

Fee: As published in the 2011 Annual Report

http://www.medicalresearchcharities.org/what-we-do/

There is no application fee or up-front cost to members before campaign receipts are collected. MRC's cost recovery practices are designed so that expenses based on a budget approved by the Board are shared proportionally by its member organizations. The member organization's contribution toward cost recovery ("Membership Fees") is

calculated based on the member organization's net pledges, subject to minimum and maximum fee limits. Member fees have decreased in recent years from 9.5% in 2007 to 8.5% of Federation net pledges for the 2010 Combined Federal Campaign.

Gross pledges in 2011 CFC: \$3,331,577

Net Assets as of 4/30/2012 \$368,771

CEO compensation: Lawrence M. Cummings (\$100,000)

Highest paid independent contractor: none over \$100,000

Member List:

AIDS Community Research Initiative of America

AIDS Research Alliance of America

Alpha-1 Foundation

American Academy for Cerebral Palsy and Developmental Medicine

American Association of Diabetes Educators Education & Research

American College of Rheumatology Research Education Foundation

Asthma and Allergy Foundation of America

ATS Foundation

Breast Cancer Research Foundation

Cancer Immunology Research Foundation

Charley's Fund

Diabetes National Research Group

Foundation Fighting Blindness

Gateway for Cancer Research

Glaucoma Research Foundation

Hope Heart Institute

Interstitial Cystitis Association of America

Leukemia Research Foundation

National Brain Tumor Society

National Eating Disorders Association

Osteogenesis Imperfecta Foundation

Osteoporosis and Breast Cancer Research Center

Prostate Cancer Foundation

Sam Schmidt Paralysis Foundation

Torrey Pines Institute for Molecular Studies

United Leukodystrophy Foundation, The

Uniting Against Lung Cancer

V Foundation, The

Mental Health and Addiction Network



Address: 32 Church Street, 2nd Floor, Salem, MA 01970

Website: www.mhfederation.org

CFC Listing: 11591 Mental Health and Addiction Network (617)949-0030 www.mhfederation.org

EIN#201358397 Coalition of charities providing mental health services, education and

family support, addressing ADHD, autism, bipolar, grief, mental disabilities, schizophrenia, substance abuse, trauma and other ailments. 3.0% F,E,P

Federation

Family: Workplace Giving Alliance

Fee: As published in the 2011 Annual Report

www.mhfederation.org/about/MHANe%202011%20Annual%20Report.pdf

Since its inception in July 2004 through April 30, 2008, Mental Health and Addiction Network received no membership dues and/or service fees from the charitable organizations participating as members.

Between May 2008 and April 2011, MHANe assessed a 3% fee on net CFC pledges designated to our member charities. In the future, MHANe anticipates receiving revenue from the following sources:

- 1. Donations made to MHANe,
- 2. Interest earned on the organization's reserve, and
- 3. A 3% fee on net CFC member designated pledges received.

In fiscal years when the revenue from sources 1 and 2 exceeds the organization's total expenses, member organizations may share in the surplus.

In fiscal years when the revenue from sources 1 and 2 falls short of the organization's expenses, MHANe may charge members a fee set on a pro-rated basis reflecting the amount of money each group raises separately through the U.S. Combined Federal Campaign.

In fiscal year 2010-11, the year of this annual report, MHANe received donations primarily from the fall 2009 Combined Federal Campaign. The board approved an assessment of 3% on net CFC pledges received for member charities.

The decision to distribute excess monies or assess additional monies rests with the MHANe Board of Directors.

MHANe has indicated to member organizations that the fee for fiscal year 2011-2012 is anticipated to be 3.00 percent of their donations from the fall 2010 CFC.

Gross pledges in 2011 CFC: \$445,597

Net Assets as of 4/30/2012: \$94,399

CEO compensation: Benjamin Waxman (compensation not reported)

Highest paid independent contractor: none over \$100,000

Member List:

Abraham Low Self-Help Systems
Academy for Eating Disorders
Ackerman Institute for the Family
Active Minds
Albert Ellis Institute
American Academy of Child & Adole

American Academy of Child & Adolescent

Psychiatry

American Association on Intellectual and
Developmental Disability

American Music Therapy Association

American Psychiatric Foundation

Asperger's Association of New England

Attention Deficit Disorder Association

Betty Ford Center at Eisenhower

Child & Adolescent Bipolar Foundation

Disaster Psychiatry Outreach

Family Institute

Foundation for Cognitive Therapy and Research

Freedom from Fear

Glendon Association

International Society for Traumatic Stress Studies

Judge David L_ Bazelon Center for Mental Health

Juvenile Bipolar Research Foundation

National Center on Addiction and Substance Abuse

National Center on Family Homelessness

National Council for Community Behavioral

Healthcare

National Empowerment Center

Reach Institute, Resource for Advancing Children's

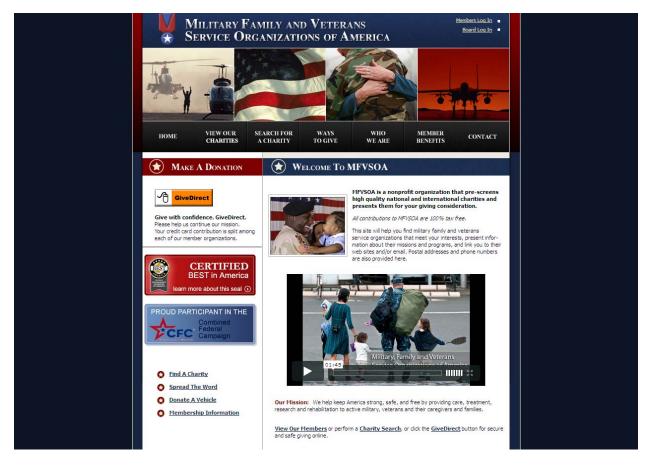
Health

Screening for Mental Health

Survivors International

United States Psychiatric Rehabilitation Association

Military Family and Veterans Service Organizations of America



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.mfvsoa.org

CFC Listing: 10272 Military Family and Veterans Service Organizations of America (800)626-6526

www.mfvsoa.org EIN#943193418 Help us keep America strong, safe, and free and remember, honor, and keep faith with our veterans, with those who serve today, and

their families. 1.3% P,W,Q

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.mfvsoa.org/990/mvpar.pdf)

For the fiscal year 2009/2010, federation expenses exceeded revenue by \$279,404. The total costs to all members combined thus equaled 1.3% of all revenue.

The charities belonging to the federation pay the operating costs of the federation. The formula that determines what it costs a charity to participate with the federation is based on the amount the charity raises as compared to the amount raised by the entire federation. For example, if the amount the charity raises represents 10 percent of the total amount raised by all the participating charities of the federation, the charity will pay 10 percent of the federation's operating expenses.

Further, other revenue raised by the federation from other sources and not designated to any specific member charities, is shared among all the member charities at the same proportional rate formula described above.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$14,181,889

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$304,156)

Member List:

82nd Airborne Division Association Educational

Fund

AAAA Scholarship Foundation, Inc.

Air Force Association

Air Force Memorial Foundation
Airmen Memorial Foundation
Airmen Memorial Museum

All men wemonal waset

AMVETS Charities

Angel Airlines for Veterans

Any Soldier Inc.

Armed Forces Family Survivors Fund

Armed Forces Foundation

Armed Services YMCA of the USA Blinded American Veterans Foundation Blinded Veterans Association

Bob Woodruff Foundation
Bowlers to Veterans Link, The
Chief Petty Officer Scholarship Fu

Chief Petty Officer Scholarship Fund Coast Guard Auxiliary Association

Coast Guard Foundation

Comfort for America's Uniformed Services Congressional Medal of Honor Society

Daedalian Foundation

Deceased Aviator Family Assistance - River Rats Disabled American Veterans (DAV) Charitable

Service Trust EOD Memorial Foundation Fisher House Foundation Freedom Alliance

Give 2 The Troops, Inc.

Homeless Veterans, National Coalition For

Homes For Our Troops

Hope For The Warriors®

Hospitalized Veterans Writing Project

Injured Marine Semper Fi Fund

Iraq and Afghanistan Veterans of America, Inc.

Landstuhl Hospital Care Project

Marine Corps -- Law Enforcement Foundation

Marine Corps League Foundation Inc.

Marine Corps Scholarship Foundation

Marine Corps University Foundation

Military Chaplains Association of the USA

Military Child Education Coalition

Military Family and Veterans Service

Organizations of America

Military Family Association, National

Military Officers Association of America

Scholarship Fund

Ministry to the Armed Forces and Veterans

Affairs Chaplaincy

National Guard Youth Foundation

Naval Historical Foundation

Navy SEAL Foundation

Operation Homefront

Operation Second Chance

Operation Troop Aid

Operation: Care And Comfort

Our Military Kids Inc.

Paralyzed Veterans of America Spinal Cord

Injury Education and Training

Foundation (ETF)

Pentagon Federal Credit Union Foundation

Ranger Memorial Foundation

Segs 4 Vets

Servicemembers Legal Defense Network

Sew Much Comfort

Snowball Express

Soldiers` Angels

Special Operations Warrior Foundation

Tragedy Assistance Program For Survivors

(TAPS)

Tuskegee Airmen Scholarship Foundation

Unit Scholarship Fund

USA Cares Inc.

Veterans Airlift Command

Veterans Foundation, National

Veterans of Foreign Wars Foundation

Veterans of Foreign Wars National Home for

Children

Veterans Support Foundation

Women In Military Service For America

Memorial Foundation

Wounded Warrior Emergency Support Fund

Young Marines

Military Support Groups of America



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.militarysupportgroups.org

CFC Listing: 22789 Military Support Groups of America (855)743-2136

www.militarysupportgroups.org EIN#272242752 Here are the heroes for our heroes. Designate MSGA to give to them all or find below that group most meaningful to your

own heart. 0.0% P,W,Q

Federation

Family: Maguire/Maguire

Fee: As described on website:

http://www.militarysupportgroups.org/membership.php

As required by Combined Federal Campaign regulations, actual membership pledge amounts and costs are included in our annual report.

http://www.militarysupportgroups.org/about.php

Gifts made directly to MSGA are shared among all its member agencies in the same proportion as each has received donor-designated gifts.

Gross pledges in 2011 CFC: Not in 2011. First year was 2012.

Net Assets as of 4/30/2011: N/A

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

Adopt A Platoon Marine Military Academy, Inc.

Air Compassion for Wounded Warriors Military and Veteran Women Support Fund America's VetDogs - the Veteran's K-9 Corps, Military Families Receive Free Mental Health

Inc. Care - Give An Hour

American Freedom Foundation, Inc. Military Support Groups of America

Angel Airlines for PTSD Recovery Missions To Military, Inc.

Armed Forces Foundation Operation First Response, Inc.

Armed Services Mutual Benefit Association Operation Give A Hug

STAR Foundation Seabee Memorial Scholarship Association

Army Cadets Sentinels of Freedom Scholarship Foundation

Army Homefront Fund Silver Star Families of America
Children of Fallen Patriots Foundation Still Serving Veterans, (SSV)
Christmas Spirit Foundation Student Veterans of America

Coming Home Project Support Our Troops®

Command and General Staff College United States Marines Youth Foundation, Inc.

Foundation, Inc.

Veteran Tickets Foundation
Corporation for Supportive Housing

Vietnam Battlefield Tours

JROTC - Junior Reserve Officers Training Corps

Wounded EOD Warrior Foundation

of America Wounded Warriors in Action Foundation

Marine Corps Association Foundation Wreaths Across America

Marine Graduation Foundation WWII Heroes Foundation - Normandy Allies

National Black Federation of Charities



Address: 40 Clinton Street, 5th Floor, Newark, NJ 07102

Website: www.nbuf.org

CFC Listing: 11689 National Black United Fund (973)643-5122 www.nbuf.org EIN#952970559

Generates resources and support for charitable organizations, increases opportunities for improving education, health, social welfare, and social justice conditions for

disadvantaged families and communities. 23.3% R,S,T

Federation

Family: None

Fee: Apparently , not available on website.

Special Note: The National Black United Fund described here has served as a CFC federation since

2010. No public financial information is available for NBUF during the period in which

this entity had revenue from the CFC. The NBUF Board also controls a second

organization, the National Black United Federation of Charities, which served as the

federation through the 2009 CFC. The DBA of the current federation is identical to the name of the second organization, omitting only the word "United."

Gross pledges in 2011 CFC: \$590,102

Net Assets as of 12/30/2010: (\$8,280)

CEO compensation: William T. Merritt (\$70,000)

Highest paid independent contractor: none over \$100,000

Member List:

National Black United Federation of Charities

Alpha Kappa Alpha Educational Advancement

Balm in Gilead, Inc.

BDPA Education and Technology

Black Cops Against Police Brutality (B-CAP)

Black Women in Sisterhood for

Black Women's Agenda

Brown Foundation for Educational Equity, Excellence and Research

Family Outreach Ministries International, Inc.

Federation for Southern Cooperatives, The

International Black Women's Congress

Jackie Robinson Foundation

National Association for Black Veterans (NABVETS)

National Association of Black Social Workers, Inc.

National Association of Negro Business and Professional Women's Clubs, The

National Black Deaf Advocates (NBDA)

National Black MBA Association, Inc.

National Black Programming Consortium

National Black United Front Educational Fund

National Black United Fund

National Coalition on Black Civic Participation

National Community Development Institute (NCDI)

National Council for Black Studies

National Council of Negro Women

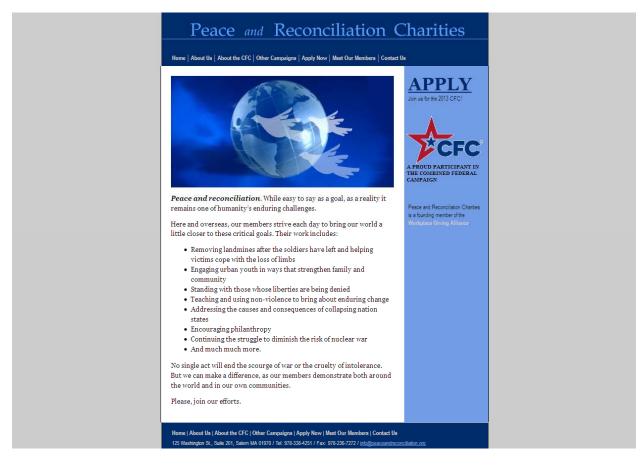
National Hook-Up of Black Women

SECME, Inc.

TIS (To Inspire Strong) African Children Fund

Twenty-First Century Foundation

Peace and Reconciliation Charities of America



Address: 125 Washington St., Suite 201, Salem MA 01970

Website: www.peaceand reconciliation.org

CFC Listing: 12461 Peace and Reconciliation Charities (978)338-4251 www.peaceand

reconciliation.org EIN#205300252 The word "peace" is easy to say, but its reality remains one of humanity's enduring challenges. Help us support organizations that

make peace a reality. 4.2% R,Q,W

Federation

Family: Workplace Giving Alliance

Fee: As published in 2012 Annual Report

(http://www.peaceandreconciliation.org/upload/2012%20Annual%20Report%20PRC.pdf)

Peace and Reconciliation Charities received revenue from donations made directly to PRC and from service fees charged to our member charities.

As reported on our Form 990, total revenue in FY 12 was \$154,487. Of this amount, \$10,226 represented fees charged to our members. We distributed \$127,530 to our member charities, reflecting funds received on their behalf from the CFC.

We state our fees in advance. Charities applying to the CFC in affiliation with us are asked to sign a form which acknowledges our fee policy. For the 2012 CFC, the federation's fee policy was stated as follows:

PRC asks members to contribute to the cost of screening applications, reporting pledges, distributing funds, and other CFC related activity. The fee to be paid by any organization reflects that organization's net receipts in the CFC.

For the 2012 CFC, PRC will charge 4.5 percent of a member's net receipts, with a minimum fee of \$350. PRC will never assess more than one third of an organization's net receipts even if this does not meet the \$350 minimum. The fee will be capped at \$5,000.

Gross pledges in 2011 CFC: \$162,821

Net Assets as of 4/30/2012: \$17,570

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Members:

A Jewish Voice for Peace Ireland Institute of Pittsburgh
Alliance for Middle East Peace J Street Education Fund
American Charities for Palestine Landmines, International Cam

American Charities for Palestine Landmines, International Campaign to Ban Bikes Not Bombs, Inc.

Middle East Peace Dialogue Network, Inc.

Center for New Community Nuclear Age Peace Foundation

Center for Security Policy, Inc.

Nuclear War, International Physicians for the

Christian Solidarity International Prevention of

Churches for Middle East Peace Parliamentarians for Global Action
Desmond Tutu Peace Foundation Peace Action Education Fund
Elie Wiesel Foundation for Humanity Peace and Reconciliation Charities

Fellowship of Reconciliation, Inc.

Peace Development Fund
Fund for Peace

Peaceforce. Nonviolent

Institute for Global Engagement Peacemaker Ministries

Institute for Multi-Track Diplomacy Peaceworks Network Foundation

International Center for Religion & Diplomacy Peres Center for Peace, American Friends of the (Center for Religion and Diplomacy, Inc.) (American Friends of the Peres Institute

International Crisis Group for Peace)

Plowshares Institute, Inc.
Roots of Peace
Seeds of Peace
Service For Peace
Spirit of America Worldwide

Witness for Peace

Sports Charities USA



View Our Members Charity Search Ways To Give

About Us Our Mission

Member Benefits

Hear exclusive sports radio interview.

. . . 1

Sports Charities USA is an association of national charities working to promote athletic excellence, and provide access to sports for everyone. Our members support America's National Sports Teams, promote world-class athletic opportunities and recreational experiences for disabled Americans, and celebrate the triumphs of the human spirit, mind, and body. Please view our members for more information about them, and consider supporting us with your donations.

View our latest video below to learn more about Sports Charities USA.





With the GiveDirect credit card processing service, no fees are taken your Visa or Mastercard donation. We receive 100% of your gift. A low fee of 2.25% is deducted from American Express donations.

So give with confidence. GiveDirect.







Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.sportscharities.org

1.

CFC Listing: 10273 Sports Charities USA - Supporting Youth, Disabled and National Team Athletics

(Sports Charities USA) (800)874-0740 www.sportscharities.org EIN#470863988

Dedicated to athletic excellence for America's National Teams, and world-class athletic opportunities and recreational experiences for disabled Americans. Celebrating the

triumphs of the human spirit. 7.0% N,E,O

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.sportscharities.org/990/SCUSAar.pdf)

For the fiscal year 2010/2011, federation expenses exceeded revenue by \$82,114. The

total costs to all members combined thus equaled 10.5% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$744,595

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

Adaptive Sports Access for Wounded Warriors

American Youth Soccer Organization

Bikes Belong Foundation BlazeSports America, Inc.

Breckenridge Outdoor Education Center (BOEC)

Challenged Athletes Foundation

Disabled Sports USA

Fishing Has No Boundaries

Mountain Bicycling Association, International

NASCAR Foundation

National Alliance For Youth Sports

National Wheelchair Basketball Association Paralyzed Veterans of America Outdoor

Recreation Heritage Fund

PeacePlayers International Pop Warner Little Scholars

Right To Play

Soccer In The Streets

Sports Charities USA - Supporting Youth,

Disabled and National Team Athletics

United States Association of Blind Athletes

United States Fencing Association

United States Figure Skating Association

United States Handball Association United States Luge Association, Inc.

United States of America Wrestling Association

United States Ski Team Foundation

United States Soccer Federation Foundation

United States Soccer Federation, Inc.

United States Table Tennis Association, Inc.

United States Water Polo

United States Youth Soccer Association, Inc.

US Lacrosse

USA Archery

USA Badminton

USA Basketball

USA Boxing

USA Canoe/Kayak

USA Racquetball

USA Rugby

USA Shooting

USA Swimming

USA Taekwondo Inc.

USA Track & Field

USA Triathlon

USA Ultimate

USA Volleyball

USA Weightlifting

Wheelchair and Ambulatory Sports, USA

Women's Sports Foundation

Wild Animals Worldwide



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.savewildanimals.org

CFC Listing: 81979 Wild Animals Worldwide (866)439-0989 www.savewildanimals.org

EIN#208774272 Protect endangered animals and their habitats. Provide sanctuary for rescued and threatened species. Keep oceans and rivers safe and thriving. Defend the

"wild" in wildlife! 3.6% D,C,Z

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.savewildanimals.org/990ar/WAWar.pdf)

For the FY 2010/2011, federation revenue exceeded expenses and thus no member fees were charged.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees deducted from the donor-designated gifts they receive from the fund drives in which

they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$1,031,066

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: none over \$100,000

Member List:

Alaska Wilderness League Ape and Monkey Rescue and Sanctuaries Born Free USA: Keep Wildlife in the Wild

Cheetah Conservation Fund

Chimp Haven, Inc. Dian Fossey Gorilla Fund **Elephant Sanctuary**

Elephants, Saving Elephants & Habitat Worldwide

Felidae Conservation Fund HawkWatch International

International Crane Foundation, Inc. Marine Mammal Center

WildAid, Inc.

Snow Leopard Trust Trustees for Alaska Wild Animals Worldwide

Mote Marine Laboratory

Polar Bears International

Save the Manatee Club, Inc.

Refuges for All Wildlife

Rhino Foundation

Pandas International

Wild Salmon Center

WildCare

Wildlands Network
Wildlife Habitat Council, Inc.

Wolf Center, International

Women, Children & Family Service Charities of America



Address: 1100 Larkspur Landing Circle, Suite 340, Larkspur, CA 94939

Website: www.womenandchildren.org

CFC Listing: 11960 Women, Children, and Family Service Charities of America (800)626-6481

www.womenandchildren.org EIN#943193386 Creating a better world by constructively addressing gender based discrimination, domestic violence, reproductive choices, family-work conflicts, caregiver support, and childhood education, hunger and health.

4.0% R,O,K

Federation

Family: Maguire/Maguire

Fee: As published in 2011 Annual Report (http://www.womenandchildren.org/990/wcfsAR.pdf)

For the fiscal year 2010/2011, federation expenses exceeded revenue by \$100,535. The total costs to all members combined thus equaled 3.2% of all revenue.

Member charities share in supporting the operating costs of the federation ("Total Expenses" in the federation audited financial statements) by having membership fees

deducted from the donor-designated gifts they receive from the fund drives in which they participate as members of the federation. Fees are determined on a pro rata basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation operating costs will be ten percent.

Gifts made to the federation itself (versus gifts made to an individual member agency), and other federation revenue, such as interest income, are shared among all the member charities on the same proportionate basis. For example, if gifts made to a member charity represent ten percent of the total of all gifts made to all members, that charity's share of federation revenue will be ten percent.

Therefore, as a net result, should the federation's revenue exceed expenses in any given year, the member charities share the excess income in addition to the donor-designated gifts each has received; the membership fee is effectively zero. Conversely, should the federation's expenses exceed revenue, fees are apportioned against the members' donor-designated gifts to cover the net balance.

The proportionate formula notwithstanding, for the fiscal year 2010/2011, the federation "capped" fees that any individual member charity could be assessed. For revenue generated through the Combined Federal Campaign, there was a cap of \$12,500. For revenue from other fund drives, the cap was ten percent of gifts, with no minimum fixed dollar amount. Regardless of its respective gift totals, a member cannot be assessed an amount larger than this cap.

Gross pledges in 2011 CFC: \$1,919,567

Net Assets as of 4/30/2011: 0

CEO compensation: N/A

Highest paid independent contractor: Maguire/Maguire (\$118,886)

Member List:

Abortion Access Project

Abortion Federation, National (NAF)

Abused Women's Fund

Adoptions by Cradle of Hope

Air Ambulance Angels

American Association of University Women, Inc.

American Indian Relief Council

Americans Overseas Domestic Violence Crisis

Center

Americans United for Life

Association of Missing and Exploited Children's

Organizations

Blacksmith Institute

Buckner Children and Family Services

Business and Professional Women's Foundation

Catholics for Choice

Center for Health and Gender Equity Inc.

Center for Reproductive Rights

Center for Women Policy Studies

Child Abuse, Sexual and Domestic Violence
Prevention Center
Child Family Health International
Child Sex Abuse Prevention and Protection
Center

Children At Risk Intervention Fund
Coalition Against Trafficking in Women
Delta Research and Educational Foundation
Domestic Violence Hotline, National
Domestic Violence Protection & Prevention
Coalition

Educate the Children

Educational and Research Foundation for the American Academy of Facial Plastic and Reconstructive Surgery

End Violence Against Women International Enterprise Community Partners, Inc.

Family Promise, Inc.

Family Violence and Sexual Assault Institute

Feed My Hungry Children

Feminists for Life of America

Futures Without Violence

Global Fund for Women

Helping the Most Vulnerable

HOMEBUILDERS Family Counseling

Hosea Feed the Hungry and Homeless

International Center for Research on Women

International Lactation Consultant Association

International Women's Democracy Center lpas

Jeannette Rankin Women's Scholarship Fund KaBOOM

Kidpower Teenpower Fullpower International La Leche League International

Legal Aid & Defender Association; Serving the Legal Needs of Low-income

Communities

Legal Momentum

MADRE, Inc.

Men Can Stop Rape

Ms. Foundation for Women

National Campaign to Prevent Teen and Unplanned Pregnancy

National Clearinghouse for the Defense of Battered Women

National Coalition for Women with Heart
Disease

National Family Planning & Reproductive Health Association

National Organization for Women Foundation National Partnership for Women and Families

National Women's History Museum

National Women's Law Center

Nurturing Network

Older Women's League

Pathfinder International

Rape and Sexual Assault Survivors Network
Rape, Abuse, & Incest National Network
(RAINN)

Religious Coalition for Reproductive Choice Educational Fund

Soles4Souls, Inc.

Soroptimist International of the Americas

Students for Life of America, Inc.

Suicide Awareness Voices of Education

Women Count!

Women Thrive Worldwide

Women, Children & Family Medical Relief Services

Women, Children and Family Service Charities of America

Women's Health and Rights Agency, United Nations Population Fund

Women's Health Network

Women's Health Research

Women's Health: Advancing Research,

Education, and Compassionate Care

Women's Research & Education Institute